EAGLESTONE



Advisory | Asset Management | Capital Markets

Institutional Presentation

January 2017

www.eaglestone.eu

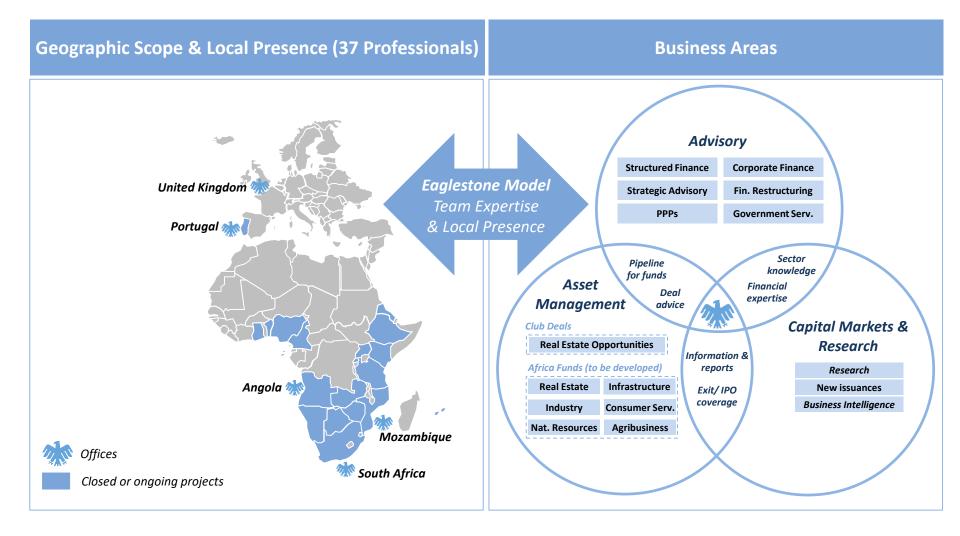
South Africa • Angola • Mozambique • United Kingdom • Portugal

Eaglestone at a Glance

| | EAGLESTONE is a financial services platform focused in Sub-Saharan Africa ("SSA") where it is currently established as a reference player for regional and international companies operating in the region | | | | | | | |
|----------------------|--|--|--|--|--|--|--|--|
| | EAGLESTONE is present with strong origination and execution capability in South Africa, Angola, Mozambique, Portugal and UK: | | | | | | | |
| Financial | Advisory Asset Management Capital Markets & Research | | | | | | | |
| Services Platform | Financial advisory in Structured Finance, Corporate Finance and Corporate StrategyStructure and manage private equity club-deals and develop sector focused funds in SSADebt and equity origination, structuring and placement; quality research analysis in SSA | | | | | | | |
| | Eaglestone Advisory Limited, is authorized and regulated by the United Kingdom Financial Conduct Auth and adheres to the highest standards of corporate governance | | | | | | | |
| | Continue to be a leading investment banking firm with local presence in high growth underpenetrated markets | | | | | | | |
| | Maintain and further develop highly specialized teams with in-depth knowledge and extensive experience in both products and geographies, in order to provide world class advisory and investment management services to our clients | | | | | | | |
| Vision & | EAGLESTONE aims to further develop its platform in Sub-Saharan Africa: | | | | | | | |
| Key Drivers | Root the strong infrastructure, energy and real estate sectors leading expertise and track record with the main hubs in South Africa, UK and Portugal | | | | | | | |
| | Expand Eaglestone's established foot print, unique knowledge and quality services in SSA | | | | | | | |
| | Address ongoing funding needs of the public and private sectors to develop/improve key sectors such infrastructure, energy, oil & gas, real estate, agribusiness and natural resources | | | | | | | |
| | | | | | | | | |



Eaglestone – Business Model





Key Distinctive Factors

| | Proven Track-Record | EAGLESTONE has a top quality team with a proven deal closing track record in Africa and internationally | | | |
|-------------------|------------------------------------|--|--|--|--|
| | | | | | |
| 2 |) Market Recognition | EAGLESTONE is already recognised in the market as a leading financial adviser. In 2012 it was awarded with the African Renewable Deal of the Year 2012 by Project Finance International magazine and in 2014 it was awarded with the Natural Gas Deal of the Year 2014 by World Finance magazine | | | |
| | | | | | |
| 3 |) Geographical Focus | EAGLESTONE has a clear geographical focus in the Sub-Saharan Africa which enables to differentiate it from generic advisers and be recognised as an expert for transactions located in the region | | | |
| | | | | | |
| 4 |) Teams in the Ground | EAGLESTONE has local teams with local intelligence and not dependent on flying in and out approach. Our dedicated professionals can therefore provide clients with in-depth expertise in various sectors and services | | | |
| | | | | | |
| 5 | Access to Key Financial Centres | EAGLESTONE has access to financial centres such as London and New York providing business opportunities and valuable network for our existing clients | | | |
| | | _ | | | |
| 6 | Internal Research Team | The internal research capability within EAGLESTONE provides unique insight into sectors and countries creating opportunities and enabling differentiation from competitors | | | |
| EAGLESTONE | | | | | |

Eaglestone's Expertise and Awards

Key Expertise in Energy and Infrastructure

Raised over USD 7 billion of funding for energy projects in Africa

Ongoing Pipeline in Africa of **3 Gigawatt** totalling **USD 9 Bn**

Team has worked on over USD 75 billion infrastructure projects



International experience in more than 100 infrastructure projects on over 20 countries



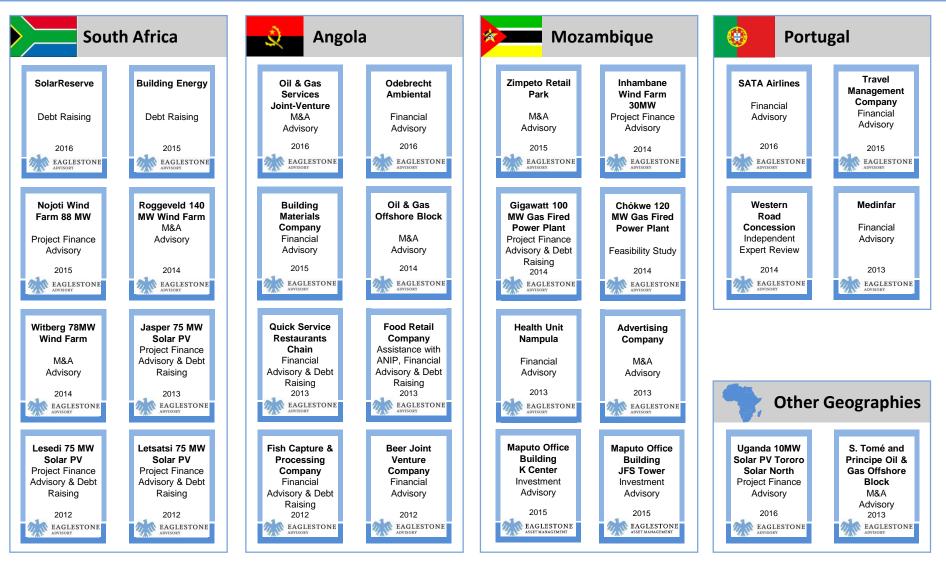
Awards



Best Investment Advisory and Private Equity Firm Sub-Saharan Africa



Key Transactions Closed





Ongoing Assignments

| Sou | ith Africa | | | | | Moza | ambique |
|---|---|---|--|---|---|---|--|
| Sirius 75 MW Solar PV Project Finance Advisory Ongoing EAGLESTONE | Dyason's Klip 1 75 MW Solar PV Project Finance Advisory Ongoing EAGLESTONE | Dyason's Klip 2 75 MW Solar PV Project Finance Advisory Ongoing EAGLESTONE | Bokomoso 75 MW Solar PV Project Finance Advisory Ongoing EAGLESTONE | Zolograph Solar Project Finance Advisory Ongoing EAGLESTONE | DP S79 Solar PV Project Finance Advisory Ongoing EAGLESTONE | Chókwe 120 MW Gas Fired Power Plant Financial Advisory & Debt Raising Ongoing EAGLESTONE ADVISORY | Retail Park Financial Advisory Ongoing EAGLESTONE |
| Zeerust Solar PV Project Finance Advisory Ongoing EAGLESTONE | Droogfontein Solar PV Project Finance Advisory Ongoing EAGLESTONE | Greefspan Solar PV Project Finance Advisory Ongoing EAGLESTONE | Aggeneys 75 MW Solar PV Project Finance Advisory Ongoing EAGLESTONE | Karusa 140 MW Wind Farm Project Finance Advisory Ongoing EAGLESTONE | Soetwater 140 MW Wind Farm Project Finance Advisory Ongoing EAGLESTONE | Kay Center Office Building in Maputo CBD Financial Advisory Ongoing EAGLESTONE | Cotton Project M&A Advisory Ongoing EAGLESTONE |
| Roggeveld 140 MW Wind Farm Project Finance Advisory Ongoing EAGLESTONE | Garob 140 MW Wind Farm Project Finance Advisory Ongoing EAGLESTONE | Wolf 140 MW Wind Farm Project Finance Advisory Ongoing EAGLESTONE | Redstone 100 MW CSP Project Finance Advisory Ongoing EAGLESTONE | Limestone 150 MW CSP Project Finance Advisory Ongoing EAGLESTONE | Rooipunt 150 MW CSP Project Finance Advisory Ongoing EAGLESTONE | Commercial Real Estate M&A Advisory Ongoing EAGLESTONE EAGLESTONE | Real Estate Projects M&A Advisory Ongoing EAGLESTONE |
| Kotulo Tsatsi 150 MW CSP Project Finance Advisory Ongoing EAGLESTONE | Kruisvallei Small Hydro Project Finance Advisory Ongoing EAGLESTONE | Rookait Small Hydro Project Finance Advisory Ongoing EAGLESTONE | Soul City BEE Refinancing Project Finance Advisory Ongoing EAGLESTONE | Sethekgo PPP Refinancing Project Finance Advisory Ongoing EAGLESTONE | Optic 1 M&A Advisory Ongoing EAGLESTONE | Gigawatt 150 MW Expansion Financial Advisory & Debt Raising Ongoing EAGLESTONE | 3 Mini Hydro Power Plants Financial Advisory & Equity/Debt Raising Ongoing EAGLESTONE |

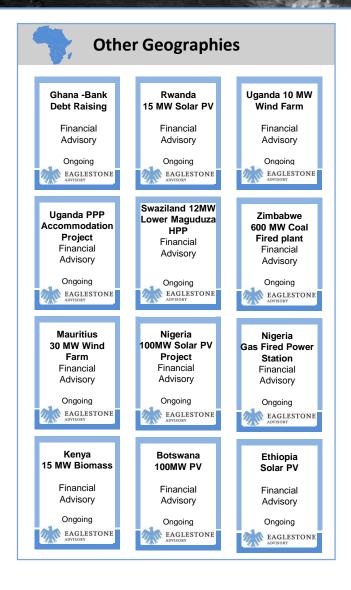


Ongoing Assignments (cont'd)



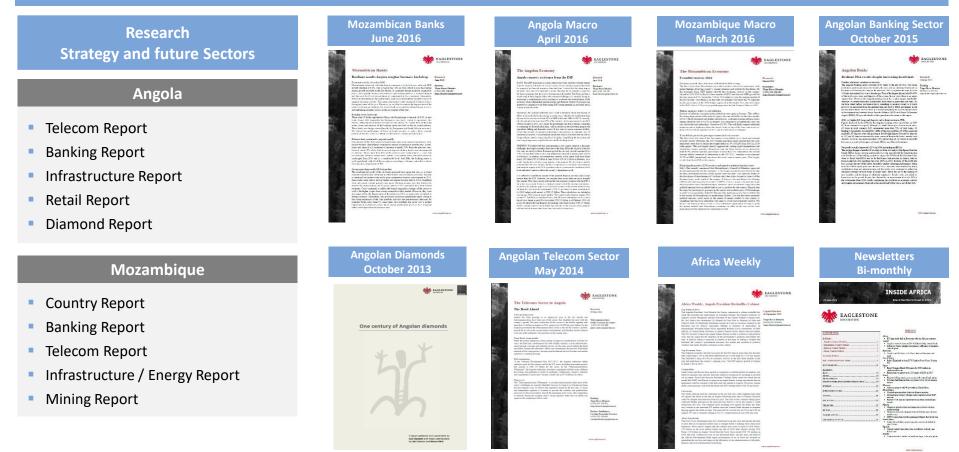






Proprietary Business Intelligence and Research

Eaglestone's Business Intelligence & Research unit focuses on the elaboration and the regular publication of research notes across several countries in Sub-Saharan Africa, including Angola and Mozambique. These reports include updated macro and sector analysis, namely in sectors like banking, telecoms, retail and mining. The team released 14 research reports during 2015-16. In addition, this unit distributes a bi-monthly newsletter entitled "Inside Africa" and a weekly bulletin entitled "Africa Weekly" to more than 2,500 corporate contacts





Advisory – At a Glance

ADVISORY SERVICES

Advisory Business

- Value added advisory targeting complex projects focusing on Structured & Corporate Finance and backed by the international experience developed by the Management Team
- Eaglestone's advisory business provides high-quality, independent advice and capabilities execution in connection with Structured and Corporate Finance, Mergers and Acquisitions, Strategic Advisory, Financial Restructuring, Public Partnerships Private and Government related services

STRUCTURED FINANCE

Advises companies, financial institutions and governments on structuring and raising financing on a non or limited recourse basis through project finance/ other structured finance structures

Scope of Services

CORPORATE FINANCE

Advises companies on aspects of Corporate Finance through capital allocation, raising and structuring finance

MERGERS & ACQUISITIONS

Advises companies and investors on acquisitions, divestments, mergers and corporate restructurings

STRATEGIC ADVISORY

Advises companies on developing business plans and on the implementation, execution and management of corporate projects and foreign direct investments

FINANCIAL RESTRUCTURING

Advises parties on turnaround, distressed and bankruptcy situations

PUBLIC PRIVATE PARTNERSHIPS

Advises private or public sector clients in implementing projects through PPPs

GOVERNMENT SERVICES

Advises Government agencies on policy, strategic and financial decisions



Asset Management – At a Glance

| ASSET MANAGEMENT | | | | | | | | |
|---------------------------|--|---|---|--|--|--|--|--|
| | Eaglestone Asset Management ("EAM"), one of the business lines of Eaglestone Group, conducts an asset management business which is attracting investors and partners' interest in Sub-Saharan Africa ("SSA"): | | | | | | | |
| | Club Deals | Eaglestone is developing club-deals in the real estate sector, primarily focused in Angola and Mozambique. Currently, Eaglestone represents a Finnish investment fund in 2 real estate projects in Mozambique: | | | | | | |
| | | Project K-Center (Maputo / Mozambique) i 🥪 Project JFS (Maputo / Mozambique) 🥪 | | | | | | |
| | | Asset: Office complex – 50,000 m ² | Asset: Office complex – 17,200 m ² | | | | | |
| At a Glance | | Location: Downtown - Maputo | Location: Downtown - Maputo | | | | | |
| | | Promoter: Liberty Real Estate | Promoter: JFS Imobiliária | | | | | |
| | | Return: IRR > 25% (USD) | Return: IRR > 25% (USD) | | | | | |
| | Funds Eaglestone is analysing the launch of several sector-focused funds in SSA including infrastructure, real estate, general industry and consumer services and natural resource These funds will aim to address SSA's needs to develop infrastructure and local production as well as take advantage of increasing consumer demand and urban growth | | | | | | | |
| Presence on the Ground | Presence on the ground is essential to conduct a successful private equity business, and our teams in Angola and Mozambique give us a distinct competitive advantage in markets which are largely untapped for private equity investment but which are characterized by increasing investor interest | | | | | | | |
| | Eaglestone is also present in South Africa and will consider opening offices in other SSA countries if this is necessary for the successful operation of the funds | | | | | | | |



Capital Markets – At a Glance

CAPITAL MARKETS SERVICES

Capital Markets Business

- Eaglestone takes advantage of local presence in Angola and Mozambique, to provide innovative products to local players
- Eaglestone has in house capacity to originate, structure and distribute financial products, acting as a reference player to provide exposure to SSA frontier markets
- Open access to Eaglestone Research Reports, promoting Eaglestone as a preferred entity to do business in SSA

PRIMARY DEBT CAPITAL MARKETS

Origination, Structuring and Placement of Bonds (Sovereign Bonds, Corporate Bonds, and Commercial Paper), for both Cross Border or domestic markets

Scope of Services

PRIMARY EQUITY CAPITAL MARKETS

Origination, Structuring and Placement of Shares – IPO's, Privatizations, Public Offerings, targeting both Cross Border and domestic markets

***** STRUCTURED PRODUCTS

Develop and structure tailor-made products for investors (institutional, high profile or retail clients) and corporate clients (FX, commodities, shares, bonds, derivatives)

BROKERAGE

Trading, clearance and custody of securities on behalf of Eaglestone Clients

PORTFOLIO MANAGEMENT

Managing a portfolio of financial assets on behalf of a Clients supported by a mandate

RESEARCH

Support capital market activity, provide valuable insight on countries, sectors or companies in SSA and contribute for the brand awareness



Eaglestone Senior Management



Pedro Neto - CEO & Founding Partner, Global Head of Asset Management

- Executive Vice-Chairman of Espírito Santo Investment Bank ("ESIB") until June 2011 and responsible since 2000 of the project finance activity of Grupo Banco Espírito Santo Over 20 years experience in the banking sector and responsible for projects with a global investment in excess of €50bn spread over the 5 continents
- Chief Investment Officer in Escom (Espírito Santo Group company with a wide range activity in sub-Saharan Africa with a focus in Angola), Chairman of ES Concessões (GBES company responsible for financial investments in concession projects) and member of the supervisory board of Ascendi
 - Was also an Executive board member of BES Oriente and non-executive board member in BES Investimento Brasil and BES Angola



Nuno Gil – Founding Partner, Portugal Country Manager, Global Head of Advisory

- Before joining Eaglestone, Nuno was a Managing Director in the Project Finance Team of ESIB in Lisbon
- Between 2006 2011, he was responsible for the bank's project finance advisory activities after spending 4 years in London
- Nuno has over 18 years experience in project finance having worked as adviser and arranger in several international mandates in Mozambique, Angola, Portugal, Greece, Ireland, Bulgaria, Hungary, Senegal and Cap Verde across various sectors such as roads, railways, ports, logistic platforms, airports, accommodation and energy



Alan Apter – CFO, UK Country Manager, Global Head of Capital Markets

- Alan joined Eaglestone in July 2013 with 27 years of investment banking experience. He has worked for Morgan Stanley, Merrill Lynch and Renaissance Capital, among others
- He has worked exclusively with developing markets since 1992, primarily in Russia and Central and Eastern Europe, but also in China, India and Latin America
- His experience includes both capital markets and corporate finance work, including the first NYSE listed IPO from post-Soviet Russia
- Alan has advised numerous private equity funds and multinational companies on investments in Russia and other Central and Eastern European countries



Coenraad Krige – Managing Director, South Africa Country Manager

- Coenraad joined Eaglestone in 2012. Coenraad has led and worked on numerous local and international infrastructure transactions over the last ten years including renewable energy projects, roads, airports, power projects, PPP's, railways, ports and communication infrastructure assets
- Prior to joining Eaglestone, Coenraad spent 2 years at Kensani and 8 years with Macquarie as a member of the Macquarie Capital Advisors and Funds teams
- Before that he spent the previous 6 years within the Macquarie Capital Advisors infrastructure team where he was responsible for Macquarie First South Corporate Finance's infrastructure advisory business in South Africa



Vasco Gueifão – Managing Director, Mozambique Country Manager

- Before joining Eaglestone Vasco was, since 2010, with F9 Consulting (founding member in 2001) responsible for promoting the company's financial services internationally
- Between 2007 and 2009 was Director of Project Finance in Banco Português de Investimento (BPI), responsible for financing processes in a Project Finance regime
- Between 2005 and 2007 was financial adviser for the joint Secretary of State of the Ministry of Public Works, Transport and Communication of the Portuguese government
- Between 1991 and 2000 worked in Investment Banking, rendering financial advisory services in Corporate Finance and Project Finance of Banco Mello de Investimentos



Brice Beumo – Managing Director, Head of West & Francophone Africa

- Brice joined Eaglestone in 2015 and is located in the UK where he covers the Francophone countries throughout Sub-Saharan Africa. He is a business development executive with experience in international and local capital markets, project finance and fund management across SSA
- Prior to joining Eaglestone, he was a founding Partner and board member at Gemfonds Plc in London, a global emerging market hedge fund. He has also held senior roles at Ecobank Capital, Renaissance Capital and Irokosecurities (Portfolio Company of FMO's private equity arm)



Fábio Campos – Managing Director, Angola Country Manager

- Before joining Eaglestone in 2012, Fabio worked as the Oil and Gas Relationship Manager in the Corporate and Investment Banking coverage and origination team at Standard Bank Angola. Fabio started his career in London in the telecommunications industry in business development and then in banking for Lehman Brothers as an Analyst
- Fabio also has working experience in the Investment Banking industry as adviser and consultant in the real Estate, mining, infrastructure and FMCG sectors for Angolan companies, multinational corporates and the Angolan government



Eaglestone Senior Management (cont'd)



Luís Rebelo – Executive Director, Head of Advisory Portugal

- Before joining Eaglestone, Luís worked as Senior Adviser to the Board of Directors at Mii Capital in the launch of a financial advisory start-up company
- During 2010, Luís worked as Director of Corporate & Project Finance at ESCOM, in Angola, where he was responsible for the development and monitoring of existing businesses
- From 2008 to 2009, he worked as Chief Investment Officer at TCN/IBRD (real estate developer)
- Previously, Luís was Senior Director at Banco Finantia, where he performed several M&A and valuation assignments in several industries, and prior to that, he was Associate Director at Banco Efisa where he was involved in Corporate Finance, Project Finance and Fixed Income assignments



Samuel Franco – Senior Advisor, Angola Capital Markets

- Samuel has over 18 years of working experience in the industry of Capital Markets and Investment Banking. During last 2 years before joining Eaglestone, he was Head of Capital Markets at an Angolan Investment Bank, creating, introducing and innovating products in the local market
- Previously, Samuel held positions at banks like Banco Português Investimento (BPI), Banco Finantia, Finibanco and Montepio. Mainly focused in Capital Markets he was involved in several transactions in primary markets and M&A deals. Trough years he developed skills in Markets such as Derivatives, Commodities, Bonds and Equities



Brett Botha – Director, Advisory Johannesburg

- Brett joined Eaglestone in 2014. Prior to this, Brett was Head of the Infrastructure and Telecommunications team within Nedbank Capital responsible for leading the team in securing funding, advisory, underwriting or arranging mandates for transport, telecommunications, energy, water, industrial and social infrastructure transactions predominately on the African continent
- Brett has 15 years of banking experience, 12 years of experience in infrastructure project finance and three years of experience in the financial management of structured tax and project finance transactions. Prior to Nedbank Capital, Brett held the position of financial manager of a company operating in the construction sector.
- Brett is registered as a CA (SA) and completed his articles at KPMG Inc.

Ana Corvalan – Managing Director, Appointed Representative of Eaglestone Advisory Ltd

Ana has more than 28 years of experience in Corporate & Investment Banking across Europe, Africa, Central Asia, Australia and Latin America



- Before joining Eaglestone, Ana was Executive Director of EMFC Loans Syndication with focus on Sub Saharan Africa projects. Prior to EMFC, Ana was Director at Espirito Santo Investment Bank in London, dealing with Structured and Project Financing across EMEA and Australia
 In her banking career she has been involved in Project & Structured Finance (at Director and Managing Director levels), Relationship Management, Risk Management, Business
- Development and Business Remediation
- In the last 10 years she has been Arranger in transactions comprising EURO 40Bn of total debt covering Infrastructure, Energy and Environmental sector clients worldwide.
- Her sectors of expertise comprise Oil & Gas, Renewable Energy, Power, Metals & Mining, Waste & Water and Infrastructure sectors

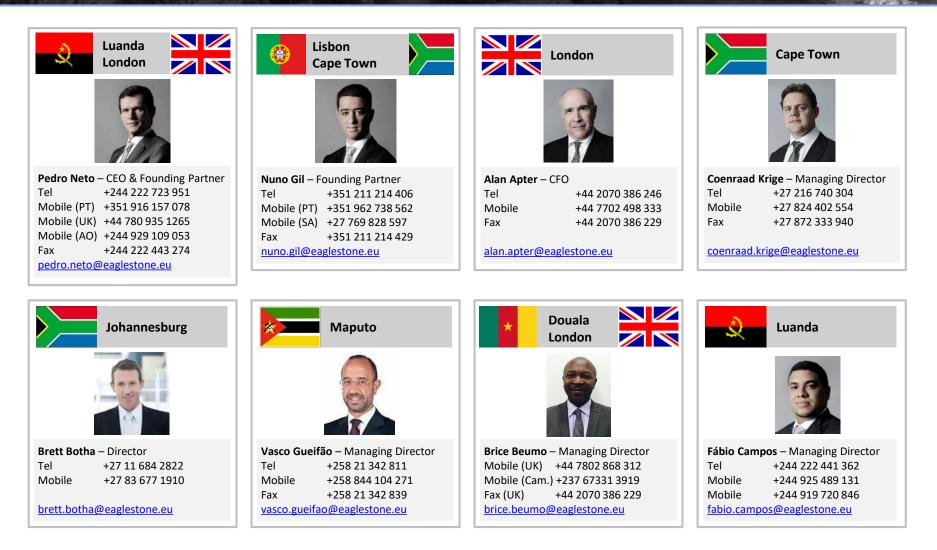


Egídeo Leite – Managing Director, Eaglestone Mozambique

- Egídeo Leite has been involved in major investments coming into Mozambique, such as Vale and Vodacom Mozambique where he was Board Director
- Egídeo is a Co-Founder of Insitec Group where is was responsible for the rapid development of that Group that became one of the biggest Mozambican Groups with shares in several relevant companies such as Banco Comercial e de Investimentos (BCI), Nacala development corridor (CDN) and Mphanda Nkuwa Hydropower
- = Egídeo served as CEO of the Mphanda Nkuwa Hydropower project a 1,500 MW project on the Zambezi River, 60 Km down side Cahora Bassa Dam



Contacts



Website Eaglestone: http://www.eaglestone.eu

