



EAGLESTONE



Advisory | Asset Management | Capital Markets

## Institutional Presentation

2024

South Africa • Angola • Mozambique • United Kingdom • Portugal

[www.eaglestone.eu](http://www.eaglestone.eu)

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# Eaglestone – At a Glance

## Financial Services Platform

- **Eaglestone is a financial services platform focused in Sub-Saharan Africa (“SSA”)** with an established client base consisting of regional and international companies as well as local governments/ state-owned companies
- **Eaglestone is present with strong origination and execution capability** in South Africa, Angola, Mozambique, Portugal and UK:

### Advisory

Structured Finance, Corporate Finance and Corporate Strategy

### Asset Management

General or sector focused funds in SSA and Venture Capital in Portugal

### Capital Markets & Research

Debt and equity raising and placement & quality research analysis in SSA

- In the UK, Eaglestone Advisory Limited is authorized and **regulated by the United Kingdom Financial Conduct Authority**
- In Angola, **Eaglestone Capital SGOIC (Fund Manager)** and **Eaglestone SDVM (Brokerage Firm)** are regulated by Angola’s Capital Markets Commission
- In Portugal, **Eaglestone Capital SCR (Venture Capital Fund Manager)** started operations in 2023 and is regulated by the Portuguese Securities Market Commission and will

## Geographic Scope & Local Presence



Offices



Closed or ongoing projects

# Key Distinctive Factors

1

## Proven Track-Record

- Eaglestone has a **top-quality team** with a proven deal closing track record in Africa and internationally

2

## Market Recognition

- Eaglestone is recognised in the market as a leading financial adviser. In 2012 it was awarded with the **African Renewable Deal of the Year 2012** by Project Finance International magazine and in 2014 it was awarded with the **Natural Gas Deal of the Year 2014** by World Finance magazine

3

## Geographical Focus

- Eaglestone has a clear geographical focus in the **Sub-Saharan Africa** which enables to differentiate it from generic advisers and be recognised as an expert for transactions located in the region

4

## Teams on the Ground

- Eaglestone has local teams with **local intelligence** and not dependent on flying in and out approach. Our **dedicated professionals** can therefore provide clients with in-depth local expertise in various sectors and services

5

## Broad Funding Relationships

- Eaglestone has extremely **good relationships and direct access** to a broad range of funding institutions and investors including in financial centres such as **London, New York and South Africa** thus providing a valuable network for our clients

6

## Internal Research Team

- The **internal research capability** within Eaglestone provides unique insights into sectors and countries creating opportunities and enabling differentiation from competitors

# Eaglestone's Expertise and Awards

## Key Expertise in Energy and Infrastructure

Raised over  
**USD 7 billion** of  
funding for  
energy projects in  
Africa

Ongoing Pipeline  
in Africa of **3  
Gigawatt** totalling  
**USD 10 Bn**

Team has worked  
on over **USD 75  
billion**  
infrastructure  
projects


International  
experience in  
more than **100  
infrastructure  
projects** on over  
**20 countries**



## Awards



# Key Transactions Closed

<p>Angola</p>  <p><b>LOBITO MULTIPURPOSE TERMINAL</b> International Public Tender</p> <p><b>Deal Value Undisclosed</b></p> <p>Financial Advisor to Empresa Portuária do Lobito, E.P</p> <p>DECEMBER 2023</p>  <p><b>EAGLESTONE</b> ADVISORY</p>	<p>South Africa</p> <p><b>RED ROCKET</b></p> <p><b>WITBERG WIND FARM</b> 102.6 MW Wind Farm in Western Cape (South Africa)</p> <p><b>Deal Value R3.4 Billion</b></p> <p>Financial Advisor to Witberg Wind Farm</p> <p>DECEMBER 2023</p>  <p><b>EAGLESTONE</b> ADVISORY</p>	<p>Angola</p>  <p>Acquisition of a 40% stake in Sonasurf</p> <p>Financial Advisor to Poliedro Oil Corporation</p> <p>SEPTEMBER 2023</p>  <p><b>EAGLESTONE</b> ADVISORY</p>	<p>Angola</p>  <p>Agribusiness Company</p> <p><b>Deal Value Undisclosed</b></p> <p>Financial Advisory – Valuation</p> <p>JULY 2023</p>  <p><b>EAGLESTONE</b> ADVISORY</p>	<p>Angola</p>  <p><b>imogestin sa</b></p> <p>Real Estate Services Company</p> <p><b>Deal Value Undisclosed</b></p> <p>Financial Advisory – Valuation</p> <p>JULY 2023</p>  <p><b>EAGLESTONE</b> ADVISORY</p>
<p>South Africa</p> <p><b>RED ROCKET</b></p> <p><b>BRANDVALLEY WIND FARM</b> 140 MW Wind Farm in Western Cape (South Africa)</p> <p><b>Deal Value R4.4 Billion</b></p> <p>Financial Advisor to Brandvalley Wind Farm</p> <p>FEBRUARY 2023</p>  <p><b>EAGLESTONE</b> ADVISORY</p>	<p>South Africa</p> <p><b>RED ROCKET</b></p> <p><b>RIETKLOOF WIND FARM</b> 140 MW Wind Farm in Western Cape (South Africa)</p> <p><b>Deal Value R4.4 Billion</b></p> <p>Financial Advisor to Rietkloof Wind Farm</p> <p>FEBRUARY 2023</p>  <p><b>EAGLESTONE</b> ADVISORY</p>	<p>South Africa</p> <p><b>RED ROCKET</b></p> <p><b>WOLF WIND FARM</b> 84 MW Wind Farm in Western Cape (South Africa)</p> <p><b>Deal Value R3.4 Billion</b></p> <p>Financial Advisor to Wolf Wind Farm</p> <p>FEBRUARY 2023</p>  <p><b>EAGLESTONE</b> ADVISORY</p>	<p>Angola</p>  <p>PPP Feasibility Study</p> <p><b>Deal Value Undisclosed</b></p> <p>Financial Advisor to EPAL, E.P</p> <p>JULY 2022</p>  <p><b>EAGLESTONE</b> ADVISORY</p>	<p>Angola</p>  <p><b>Caixa Angola</b> Banco Caixa Geral Angola</p> <p>Commercial Bank</p> <p><b>Deal Value Undisclosed</b></p> <p>Financial Advisory – Valuation</p> <p>JULY 2022</p>  <p><b>EAGLESTONE</b> ADVISORY</p>



# Key Transactions Closed (cont'd)

Angola



**MOTAENGIL**  
ENGENHARIA  
ANGOLA

Construction Company

**Deal Value  
Undisclosed**

Financial Advisory –  
Valuation

MAY 2022



**EAGLESTONE**  
ADVISORY

Mozambique

**Boroma  
Hydropower Plant**

210 MW Hydropower Plant project,  
Zambezi River, Tete, Mozambique

**Deal Value  
Undisclosed**

Financial Advisory –  
Feasibility Study

FEBRUARY 2022



**EAGLESTONE**  
ADVISORY

Angola



**SGA**

Airport Management Company

**Deal Value  
Undisclosed**

Financial Advisory –  
Business Plan

OCTOBER 2021



**EAGLESTONE**  
ADVISORY

Angola



Republic of Angola

**LUANDA MULTIPURPOSE  
TERMINAL**

International Public Tender

**Deal Value  
USD440 million**


Financial Advisor to  
Empresa Portuária de Luanda, E.P

JANUARY 2021



**EAGLESTONE**  
ADVISORY

Angola




**SEILmaritima**,SA

Maritime Transport Operator

**Deal Value  
Undisclosed**

Financial Advisory –  
Valuation and Business Plan

AUGUST 2020



**EAGLESTONE**  
ADVISORY

South Africa



**Investec**

**Investec Bank  
Limited**

94MW Wind Farm, 130km north of  
Cape Town, South Africa

**Deal Value  
R220 Million**

Sell-Side Advisor

April 2020



**EAGLESTONE**  
ADVISORY

South Africa



**A I F**


**African Infrastructure  
Investment Fund**

Two Sub-Saharan Africa Toll Roads  
(combined 979kms) & a 67MW Wind  
Farm

**Deal Value  
Undisclosed**

Corporate Finance Advisor  
- Valuation

March 2020



**EAGLESTONE**  
ADVISORY

South Africa



**Investec**

**Investec Bank  
Limited**

100MW Concentrated Solar Power  
Project, Northern Cape, South Africa

**Deal Value  
R325 Million**


Sell-Side Advisor

April 2020



**EAGLESTONE**  
ADVISORY

South Africa



**PELE  
GREEN  
ENERGY**


**Pele Green Energy**

Power Developer and Owner

**Deal Value  
R130 Million**


Capital Raise

March 2020



**EAGLESTONE**  
ADVISORY

Angola



**unicargas**

Port Terminal Operator

**Deal Value  
Undisclosed**

Financial Advisory –  
Valuation and Business Plan

JANUARY 2020



**EAGLESTONE**  
ADVISORY

# Key Transactions Closed (cont'd)

South Africa

**BUILDING energy**

**KRUISVALLEI HYDRO PLANT**

4 MW Hydroelectric Power Plant in the Free State (South Africa)

**Deal Value**  
**R369 Million**

Financial Advisor to  
Kruisvallei Hydro Power Plant

DECEMBER 2019

**EAGLESTONE**  
ADVISORY

South Africa

**A I F**

AFRICAN INFRASTRUCTURE INVESTMENT FUND

**SALE OF FUND ASSETS**

The sale of two toll road assets and one wind farm (South Africa)

**Deal Value**  
**R1.25 Billion**

Financial Advisor to the  
AIIF Governing Board

MAY 2019

**EAGLESTONE**  
ADVISORY

Portugal

**TEIXEIRA DUARTE**

**LUSOPONTE**

Sale of a 7.5% Stake in Lusoponte Concession

**Deal Value**  
**€23.3 million**

Co-Financial Advisor to  
Teixeira Duarte

NOVEMBER 2018

**EAGLESTONE**  
ADVISORY

Ivory Coast

**MOTA-ENGIL**

**CLEAN EBURNIE, SARL**

Waste Landfill Project

**Undisclosed**

Financial Advisor to  
Mota-Engil

OCTOBER 2018

**EAGLESTONE**  
ADVISORY

Ivory Coast

**MOTA-ENGIL**

**IVORY COAST CAN 2021 STADIUM**

**Deal Value**  
**€98.1 Million**

Financial Advisor to  
Mota-Engil

DECEMBER 2018

**EAGLESTONE**  
ADVISORY

Ivory Coast

**MOTA-ENGIL**

**Eco Eburnie**

Waste collection Project

**Undisclosed**

Financial Advisor to  
Mota-Engil

OCTOBER 2018

**EAGLESTONE**  
ADVISORY

South Africa

**enel**

Green Power

**SOETWATER WIND FARM**

140 MW Wind Farm Power Plant in the Northern Cape

**Deal Value**  
**R3.4 Billion**

Financial Advisor to  
Soetwater Wind Farm

AUGUST 2018

**EAGLESTONE**  
ADVISORY

South Africa

**enel**

Green Power

**KARUSA WIND FARM**

140 MW Wind Farm Power Plant in the Northern Cape

**Deal Value**  
**R3.5 Billion**

Financial Advisor to  
Karusa Wind Farm

AUGUST 2018

**EAGLESTONE**  
ADVISORY

South Africa

**enel**

Green Power

**GAROB WIND FARM**

140 MW Wind Farm Power Plant in the Northern Cape

**Deal Value**  
**R3.8 Billion**

Financial Advisor to  
Garob Wind Farm

AUGUST 2018

**EAGLESTONE**  
ADVISORY

South Africa

**OLDMUTUAL**

**BOKAMOSO PV PLANT**

86 MW<sub>DC</sub> Solar Photovoltaic Power Plant in North West

**Deal Value**  
**R1.54 Billion**

Financial Advisor to  
Bokamoso PV Plant


JULY 2018

**EAGLESTONE**  
ADVISORY



# Key Transactions Closed (cont'd)

South Africa




**DROOGFONTEIN 2 PV PLANT**

86 MW<sub>DC</sub> Solar Photovoltaic Power Plant in Northern Cape

**Deal Value**  
**R1.68 Billion**

Financial Advisor to Droogfontein 2 PV Plant

JULY 2018



**EAGLESTONE**  
ADVISORY

South Africa




**WATERLOO PV PLANT**

86 MW<sub>DC</sub> Solar Photovoltaic Power Plant in Northern Cape

**Deal Value**  
**R1.74 Billion**

Financial Advisor to Waterloo PV Plant

JULY 2018



**EAGLESTONE**  
ADVISORY

Cameroon



**GAROUA STADIUM**

**Deal Value**  
**€42 Million**

Financial Advisor to Mota-Engil

JUNE 2018



**EAGLESTONE**  
ADVISORY

Ghana



**CAL BANK**

Debt Raising

**Undisclosed**


Financial Advisor to Cal Bank

JUNE 2018



**EAGLESTONE**  
ADVISORY

South Africa




**SIRIUS PV PLANT**

75 MW<sub>DC</sub> Solar Photovoltaic Power Plant in Northern Cape

**Deal Value**  
**R1.59 Billion**


Financial Advisor to Sirius PV Plant

APRIL 2018



**EAGLESTONE**  
ADVISORY

South Africa




**DYASON'S KLIP 1 PV PLANT**

75 MW<sub>DC</sub> Solar Photovoltaic Power Plant in Northern Cape

**Deal Value**  
**R1.6 Billion**


Financial Advisor to Dyason's Klip 1 PV Plant

APRIL 2018



**EAGLESTONE**  
ADVISORY

South Africa




**DYASON'S KLIP 2 PV PLANT**

75 MW<sub>DC</sub> Solar Photovoltaic Power Plant in Northern Cape

**Deal Value**  
**R1.6 Billion**


Financial Advisor to Dyason's Klip 2 PV Plant

APRIL 2018



**EAGLESTONE**  
ADVISORY

South Africa




**ROGGEVELD WIND FARM**

140 MW Wind Farm in the Western Cape

**Deal Value**  
**R4.4 Billion**


Financial Advisor to Roggeveld Wind Farm

APRIL 2018



**EAGLESTONE**  
ADVISORY

Uganda




**TORORO SOLAR PV PLANT**

10 MW<sub>DC</sub> Solar Photovoltaic Power Plant in East Uganda

**Deal Value**  
**\$19.5 Million**


Financial Advisor to Tororo Solar North

November 2016



**EAGLESTONE**  
ADVISORY

South Africa




**Nojoli Wind Farm**

88 MW Wind Farm Power Plant in the Eastern Cape (South Africa)

**Deal Value**  
**R1.7 Billion**

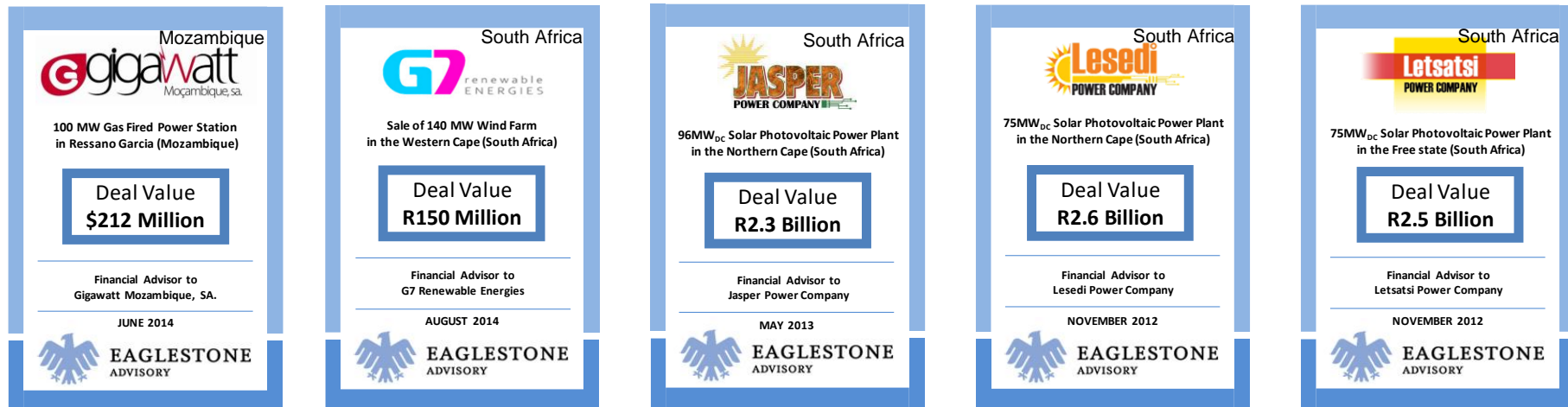
Financial Advisor to Nojoli Wind Farm

FEBRUARY 2015



**EAGLESTONE**  
ADVISORY

# Key Transactions Closed (cont'd)



# Proprietary Business Intelligence and Research

Eaglestone's Business Intelligence & Research unit issues on a regular basis research notes across several countries in Sub-Saharan Africa, including updated macro and sector analysis. The team released over 55 research reports since 2014

## Research Strategy and future Sectors

## Angola

- Country Report
- Telecom Report
- Banking Report
- Insurance Report
- Infrastructure Report
- Retail Report
- Diamond & Mining Industry Report

## Mozambique

- Country Report
- Banking Report
- Telecom Report
- Infrastructure / Energy Report

## Mozambican Economy (February 2023)

[illegible]

### Mozambican Banks (June 2023)

[illegible]

## Angolan Economy (November 2023)

The image is a collage of news snippets from 'The Angeleno Economy' dated November 2022. The snippets are arranged in a grid-like fashion, with some overlapping. The top left snippet is a large headline 'Another Inflationed Budget in 2024' with a sub-headline 'Economic growth projected at moderate to fast, but outside experts warn of inflationary pressures'. The top right snippet is a smaller headline 'Research November 2022' with a sub-headline 'Economic Growth: Stronger than Expected'. The middle left snippet is a headline 'Budget Inflation Expected to be a Continued Reality' with a sub-headline 'Wages and Inflation Expected to Rise in 2023'. The middle right snippet is a headline 'Older workers in metropolitan areas have less of a cash cushion' with a sub-headline 'Wages and Inflation Expected to Rise in 2023'. The bottom left snippet is a headline 'More than half of public employees in the state are still working remotely' with a sub-headline 'Wages and Inflation Expected to Rise in 2023'. The bottom right snippet is a headline 'Public Employees' Wages Expected to Grow' with a sub-headline 'Wages and Inflation Expected to Rise in 2023'. The snippets are written in a clean, sans-serif font, with headlines in bold and sub-headlines in a smaller font. The background of the collage is a light, textured grey.

**Angolan Transport  
Infrastructure (July 2021)**

[illegible]

### Angolan Banks (July 2023)


**BAGLESTONE**  
 CONSULTING

## Recherches Angoules

### Levers et apais de méthode du système opérationnel

Consistentement orientée vers la qualité, notre méthode de gestion

est entièrement adaptée aux entreprises de services. Elle permet

de définir des processus de travail et de les mettre en œuvre.

Elle est basée sur une méthodologie de travail qui est la

même que celle des entreprises de services. Elle est basée sur

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### Retail Sector in Ango (September 2014)

[illegible]

## Angola Capital Markets (July 2023)

[illegible]

### Angolan Telecom Sector (May 2014)

[illegible]

# EAGLESTONE

# Advisory – At a Glance

## ADDED VALUE



**Independent and dedicated advice** through a close and transparent relationship and risk sharing approach with a view to aligning our incentives with our clients' objectives



**Management team with in-depth experience** in Investment Banking, Mergers & Acquisitions, Private Equity and Structured Finance and sound **knowledge and track-record** in executing and managing **complex projects in Africa**



**Broad network of contacts with key local and international financial institutions and investors** which finance or invest in companies through private equity, corporate finance, project finance, structured finance or acquisition finance transactions

## SCOPE OF SERVICES

### Structured Finance

Advises companies, financial institutions and governments on structuring and raising financing on a non or limited recourse basis through project finance or structured finance

### Corporate Finance

Advises companies on aspects of Corporate Finance through capital allocation, raising and structuring finance

### Mergers & Acquisitions

Advises companies and investors on acquisitions, divestments, mergers and shareholders' arrangements

### Strategic Advisory

Advises companies on developing business plans and on corporate restructurings requiring specialized analytical or structuring expertise

### Financial Restructuring

Advises parties on turnaround, distressed and bankruptcy situations

### Public Private Partnerships

Advises private or public sector clients on implementing projects through PPPs

### Government Services

Advises Government agencies on policy, strategic and financial decisions

# Asset Management – At a Glance

## FOCUS AND FUTURE DEVELOPMENTS



Focus on developing **asset management activities** in **Lusophone Africa and Portugal**

Our **presence on the ground** is a **key competitive advantage** in markets which are largely untapped by private equity funds

**Broad network of contacts with key local and international investment funds** which are actively investing in SSA



Eaglestone is assessing the **launch of several sector-focused funds in Angola**, including infrastructure, real estate, industry & services, agribusiness and natural resources

These funds will target the critical needs to **develop infrastructures and local production** and will seek to benefit from increasing local consumption and urban growth

## SCOPE OF SERVICES



Eaglestone Capital SGOIC is a Fund Management company setup in 2018 and regulated by Angola's Capital Markets Commission

The company launched and managed 2 funds: (i) Eaglestone Capital's Free Liquidity Fund and (ii) BIR Horizonte Liquidity Fund between 2018 and 2021

In June 2022, Eaglestone Capital successfully launched Fundinvest - a mixed real estate fund (residential and retail) for one of the leading Angolan insurance companies with a size  $\approx$  USD 75 million



Eaglestone Capital SCR is a Venture Capital Fund Management company which started operations in 2023 after getting approval by the Portuguese's Securities Market Commission

Its first funds will focus on the internationalization of Portuguese companies and in the knowledge and experience that the promoters have of the African continent



Eaglestone structured and implemented club-deals in Mozambique where it represents a Finnish investment fund in 2 real estate projects:

- (i) Liberty Real Estate - an office complex with 50,000 m<sup>2</sup> and
- (ii) JFS Tower - an office complex with 17,200 m<sup>2</sup>

# Capital Markets – At a Glance

## ADDED VALUE



Eaglestone SDVM (Sociedade Distribuidora de Valores Mobiliários) is regulated by Angola's Capital Markets Commission and takes advantage of **local presence and international experience** to provide **innovative products** to local players



Eaglestone has **in house capacity to originate, structure and distribute financial products**, acting as a reference player to provide exposure to Sub-Saharan Africa



**Open access to Eaglestone Research Reports**, promoting Eaglestone as a preferred entity to do business in Sub-Saharan Africa

## SCOPE OF SERVICES



### Primary Debt Capital Markets

Origination, Structuring and Placement of Bonds (Sovereign Bonds, Corporate Bonds and Commercial Paper) for both Cross Border or domestic markets



### Primary Equity Capital Markets

Origination, Structuring and Placement of Shares – IPO's, Privatizations, Public Offerings, targeting both Cross Border and domestic markets



### Structured Products

Develop and structure tailor-made products for investors (institutional or retail) and corporate clients (FX, commodities, shares, bonds, derivatives)



### Brokerage

Trading, clearance and custody of securities on behalf of Eaglestone clients



### Proprietary Portfolio

Possibility to underwrite securities and buy assets



### Research

Support capital market activity, provide valuable insight on countries, sectors or companies in SSA



# Eaglestone Senior Management



## **Pedro Neto – CEO & Founding Partner, Angola Country Manager**

- Executive Vice-Chairman of Espírito Santo Investment Bank (“ESIB”) until June 2011 and responsible since 2000 of the project finance activity of Grupo Banco Espírito Santo
- Over 25 years experience in the banking sector and responsible for projects with a global investment in excess of €50bn spread over the 5 continents
- Chief Investment Officer in Escom (Espírito Santo Group company with a wide range activity in sub-Saharan Africa with a focus in Angola), Chairman of ES Concessões (GBES company responsible for financial investments in concession projects) and member of the supervisory board of Ascendi
- Was also an Executive board member of BES Oriente and non-executive board member in BES Investimento Brasil and BES Angola



## **Nuno Gil – Founding Partner, Portugal Country Manager**

- Before joining Eaglestone, Nuno was a Managing Director in the Project Finance Team of ESIB in Lisbon
- Between 2006 – 2011, he was responsible for the bank's project finance advisory activities after spending 4 years in London
- Nuno has over 20 years experience in project finance having worked as adviser and arranger in several international mandates in Mozambique, Angola, Portugal, Greece, Ireland, Bulgaria, Hungary, Senegal and Cap Verde across various sectors such as roads, railways, ports, logistic platforms, airports, accommodation and energy



## **Alan Apter – Managing Director, UK Country Manager**

- Alan joined Eaglestone in July 2013 with 27 years of investment banking experience. He has worked for Morgan Stanley, Merrill Lynch and Renaissance Capital, among others
- He has worked exclusively with developing markets since 1992, primarily in Russia and Central and Eastern Europe, but also in China, India and Latin America
- His experience includes both capital markets and corporate finance work, including the first NYSE listed IPO from post-Soviet Russia
- Alan has advised numerous private equity funds and multinational companies on investments in Russia and other Central and Eastern European countries



## **Coenraad Krige – Managing Director, South Africa Country Manager**

- Coenraad has led and worked on numerous local and international infrastructure transactions over the last ten years including renewable energy projects, roads, airports, power projects, PPP's, railways, ports and communication infrastructure assets
- Prior to joining Eaglestone, Coenraad spent 2 years at Kensani and 8 years with Macquarie as a member of the Macquarie Capital Advisors and Funds teams
- Before that he spent the previous 6 years within the Macquarie Capital Advisors infrastructure team where he was responsible for Macquarie First South Corporate Finance's infrastructure advisory business in South Africa



## **Egídeo Leite – Managing Director, Mozambique Country Manager**

- Egídeo Leite has been involved in major investments coming into Mozambique, such as Vale and Vodacom Mozambique where he was Board Director
- Egídeo is a Co-Founder of Insittec Group where he is was responsible for the rapid development of that Group that became one of the biggest Mozambican Groups with shares in several relevant companies such as Banco Comercial e de Investimentos (BCI), Nacala development corridor (CDN) and Mphanda Nkuwa Hydropower
- Egídeo served as CEO of the Mphanda Nkuwa Hydropower project a 1,500 MW project on the Zambezi River, 60 Km downstream Cahora Bassa Dam

# Eaglestone Senior Management (cont'd)



## **Brett Botha – Managing Director, Johannesburg**

- Brett joined Eaglestone in 2014. Prior to this, Brett was Head of the Infrastructure and Telecommunications team within Nedbank Capital responsible for leading the team in securing funding, advisory, underwriting or arranging mandates for transport, telecommunications, energy, water, industrial and social infrastructure transactions predominately on the African continent
- Brett has 20 years of banking experience, 17 years of experience in infrastructure project finance and three years of experience in the financial management of structured tax and project finance transactions. Prior to Nedbank Capital, Brett held the position of financial manager of a company operating in the construction sector
- Brett is registered as a CA (SA) and completed his articles at KPMG Inc.



## **Luís Rebelo – Executive Director, Portugal**

- Before joining Eaglestone, Luís worked as Senior Adviser to the Board of Directors at Mii Capital in the launch of a financial advisory start-up company
- During 2010, Luís worked as Director of Corporate & Project Finance at ESCOM, in Angola, where he was responsible for the development and monitoring of existing businesses
- From 2008 to 2009, he worked as Chief Investment Officer at TCN/IBRD (real estate developer)
- Previously, Luís was Senior Director at Banco Finantia, where he performed several M&A and valuation assignments in several industries, and prior to that, he was Associate Director at Banco Efisa where he was involved in Corporate Finance, Project Finance and Fixed Income assignments



## **Fábio Campos – Managing Director, Angola**

- Before joining Eaglestone in 2012, Fabio worked as the Oil and Gas Relationship Manager in the Corporate and Investment Banking coverage and origination team at Standard Bank Angola. Fabio started his career in London in the telecommunications industry in business development and then in banking for Lehman Brothers as an Analyst
- Fabio also has working experience in the Investment Banking industry as adviser and consultant in the real Estate, mining, infrastructure and FMCG sectors for Angolan companies, multinational corporates and the Angolan government



## **Tomás Leiria Pinto – Special Advisor for Transportation Sector and Agribusiness, Angola**

- Specialist in the transportation sector with over 46 years of experience. Chairman of ADFERSIT (Portuguese Association for the Development of Integrated Transportation Systems). Previously, Tomás was a C-Level executive in many transportation companies such as CP (railway), Metropolitano de Lisboa (Underground), TAPGER (Aviation), APL (Ports) and MARL (logistics). He also was adviser to the board of Caminho de Ferro de Luanda (railway) between 2010-17
- Previously, Tomás worked in the agriculture and forestry sectors in Cabinda, Luanda and Huambo where he was responsible for forest fostering, forestation coordinator and consultant to the Kwanza Sul Provincial Government for agriculture sector strategic planning

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