



EAGLESTONE



Advisory | Asset Management | Capital Markets

Institutional Presentation

January 2018

South Africa • Angola • Mozambique • United Kingdom • Portugal

www.eaglestone.eu

Eaglestone at a Glance

Financial Services Platform

- **EAGLESTONE** is a financial services platform focused in Sub-Saharan Africa (“SSA”) where it is currently established as a reference player for regional and international companies operating in the region
- **EAGLESTONE** is present with strong **origination and execution capability** in South Africa, Angola, Mozambique, Portugal and UK:

Advisory

Financial advisory in Structured Finance, Corporate Finance and Corporate Strategy

Asset Management

Structure and manage private equity club-deals and develop sector focused funds in SSA

Capital Markets & Research

Debt and equity origination, structuring and placement; quality research analysis in SSA

- Eaglestone Advisory Limited, is authorized and **regulated by the United Kingdom Financial Conduct Authority** and adheres to the highest standards of corporate governance

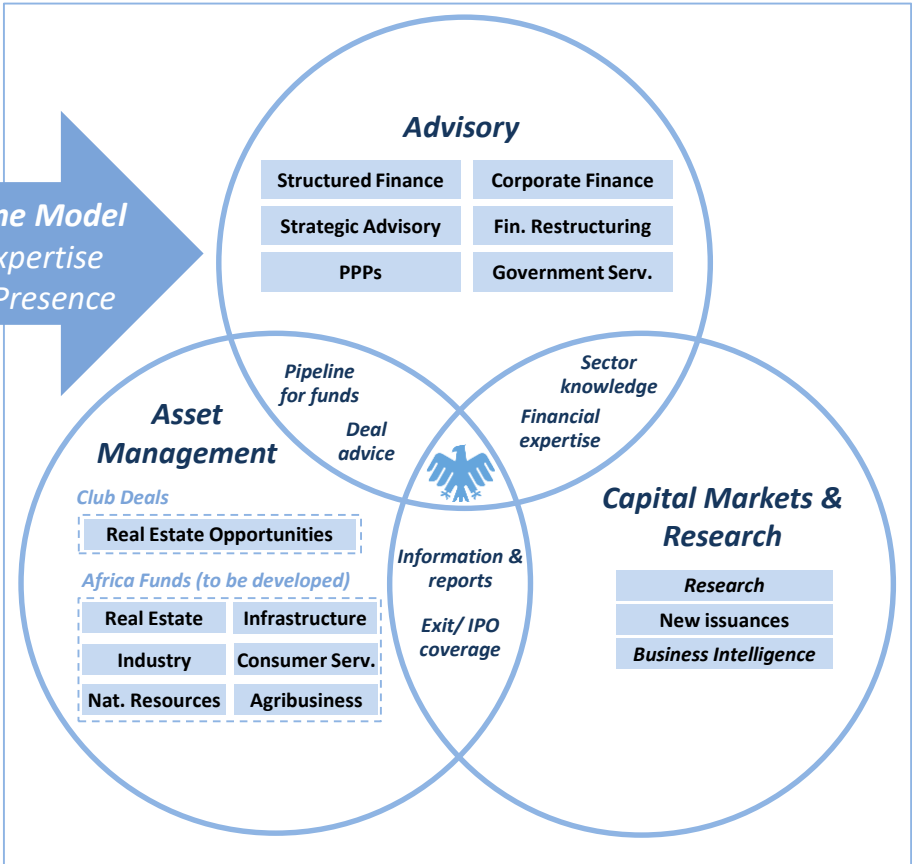
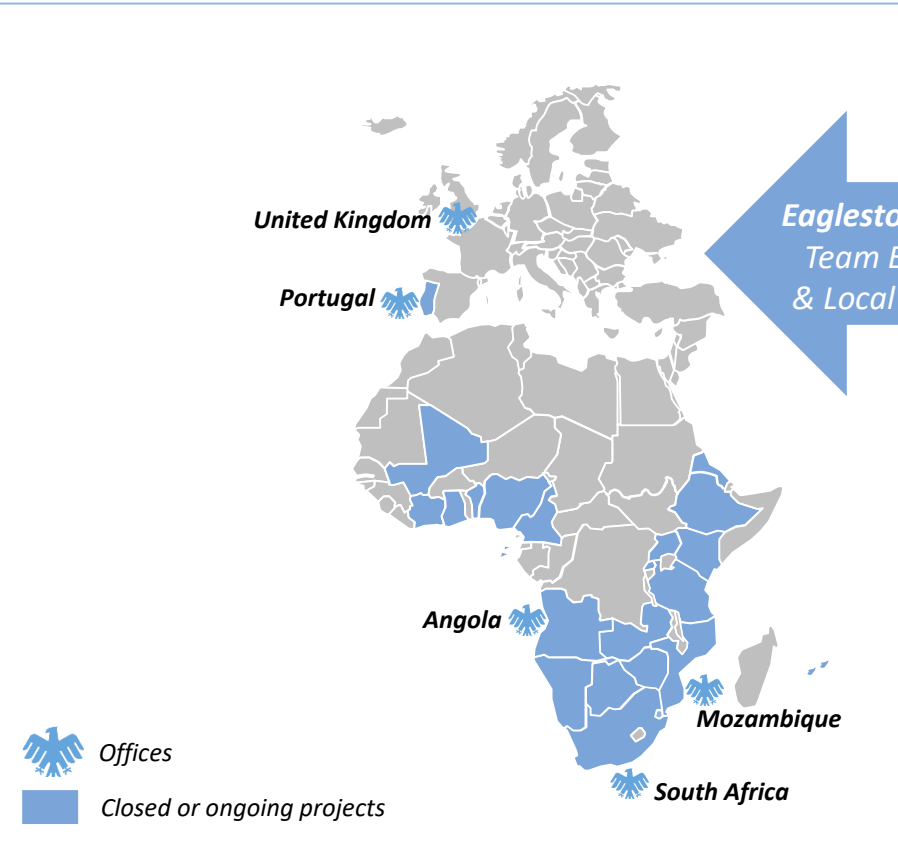
Vision & Key Drivers

- Continue to be a leading **investment banking firm with local presence in high growth underpenetrated markets**
- Maintain and further develop **highly specialized teams with in-depth knowledge and extensive experience** in both products and geographies, in order to provide world class advisory and investment management services to our clients
- **EAGLESTONE** aims to further develop its platform in Sub-Saharan Africa:
 - Root the strong infrastructure, energy and real estate sectors leading expertise and track record with the main hubs in South Africa, UK and Portugal
 - Expand Eaglestone’s established foot print, unique knowledge and quality services in SSA
 - Address ongoing funding needs of the public and private sectors to develop/improve key sectors such as infrastructure, energy, oil & gas, real estate, agribusiness and natural resources

Eaglestone – Business Model

Geographic Scope & Local Presence (31 Professionals)

Business Areas



Key Distinctive Factors

1

Proven Track-Record

- EAGLESTONE has a **top quality team** with a proven deal closing track record in Africa and internationally

2

Market Recognition

- EAGLESTONE is already recognised in the market as a leading financial adviser. In 2012 it was awarded with the **African Renewable Deal of the Year 2012** by Project Finance International magazine and in 2014 it was awarded with the **Natural Gas Deal of the Year 2014** by World Finance magazine

3

Geographical Focus

- EAGLESTONE has a clear geographical focus in the **Sub-Saharan Africa** which enables to differentiate it from generic advisers and be recognised as an expert for transactions located in the region

4

Teams in the Ground

- EAGLESTONE has local teams with **local intelligence** and not dependent on flying in and out approach. Our **dedicated professionals** can therefore provide clients with in-depth expertise in various sectors and services

5

Access to Key Financial Centres

- EAGLESTONE has access to financial centres such as **London** and **New York** providing business opportunities and valuable network for our existing clients

6

Internal Research Team

- The **internal research capability** within EAGLESTONE provides unique insight into sectors and countries creating opportunities and enabling differentiation from competitors

Eaglestone's Expertise and Awards

Key Expertise in Energy and Infrastructure

Raised over
USD 7 billion of
funding for
energy projects in
Africa

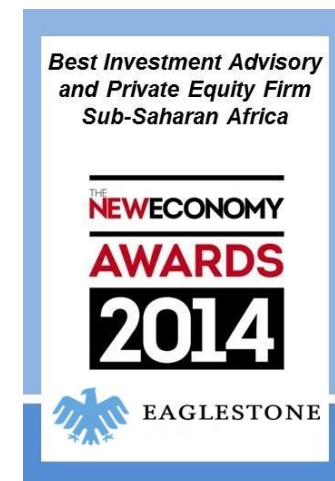
Ongoing Pipeline
in Africa of **3
Gigawatt** totalling
USD 9 Bn

Team has worked
on over **USD 75
billion**
infrastructure
projects

International
experience in
more than **100
infrastructure
projects** on over
20 countries







Awards




Key Transactions Closed

South Africa

Soul City Debt Raising 2017 	SolarReserve Debt Raising 2016 
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Nojoti Wind Farm 88 MW Project Finance Advisory 2015 	Building Energy Debt Raising 2015 
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Roggeveld 140 MW Wind Farm M&A Advisory 2014 	Jasper 75 MW Solar PV Project Finance Advisory & Debt Raising 2013 
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Lesedi 75 MW Solar PV Project Finance Advisory & Debt Raising 2012 	Letsatsi 75 MW Solar PV Project Finance Advisory & Debt Raising 2012 
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Angola



Microcredit Bank Financial Advisory 2017 	Oil & Gas Services Joint-Venture M&A Advisory 2016 
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Odebrecht Ambiental Financial Advisory 2016 	Building Materials Company Financial Advisory 2015 
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Oil & Gas Offshore Block M&A Advisory 2014 	Food Retail Company Financial Advisory & Debt Raising 2013 
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Fish Capture & Processing Company Financial Advisory & Debt Raising 2012 	Beer Joint Venture Company Financial Advisory 2012 
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Mozambique

Chókwé 120 MW Gas Fired Power Plant Financial Advisory & Debt Raising 2016 	Zimpeto Retail Park M&A Advisory 2015 
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Gigawatt 100 MW Gas Fired Power Plant Project Finance Advisory & Debt Raising 2014 	Chókwé 120 MW Gas Fired Power Plant Feasibility Study 2014 
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Health Unit Nampula Financial Advisory 2013 	Inhambane Wind Farm 30MW Project Finance Advisory 2014 
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Maputo Office Building K Center Investment Advisory 2015 	Maputo Office Building JFS Tower Investment Advisory 2015 
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Portugal

Douro Litoral Arbitral Court Process 1 & 2 Financial Advisory 2017 	I.S.Q Financial Advisory 2017 	SATA Airlines Financial Advisory 2016 
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Travel Management Company Financial Advisory 2015 	Western Road Concession Independent Expert Review 2014 	Medifar Financial Advisory 2013 
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Other Geographies

Cameroon Garoua Stadium Debt Raising 2017 	Uganda 10MW Solar PV Tororo Solar North Project Finance Advisory 2016 
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Ongoing Assignments



South Africa


<p>Sirius 75 MW Solar PV</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Dyason's Klip 1 75 MW Solar PV</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Dyason's Klip 2 75 MW Solar PV</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Bokomoso 75 MW Solar PV</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Zolograph Solar PV</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>DP S79 Solar PV</p> <p>Project Finance Advisory</p> <p>Ongoing</p>
<p>Zeerust Solar PV</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Droogfontein Solar PV</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Greefspan Solar PV</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Aggeneys 75 MW Solar PV</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Karusa 140 MW Wind Farm</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Soetwater 140 MW Wind Farm</p> <p>Project Finance Advisory</p> <p>Ongoing</p>
<p>Roggeveld 140 MW Wind Farm</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Garob 140 MW Wind Farm</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Wolf 140 MW Wind Farm</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Redstone 100 MW CSP</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Limestone 150 MW CSP</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Rooipunt 150 MW CSP</p> <p>Project Finance Advisory</p> <p>Ongoing</p>
<p>Kotulo Tsatsi 150 MW CSP</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Kruisvallei Small Hydro</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Rookait Small Hydro</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Soul City BEE Refinancing</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Sethekgo PPP Refinancing</p> <p>Project Finance Advisory</p> <p>Ongoing</p>	<p>Optic 1</p> <p>M&A Advisory</p> <p>Ongoing</p>









Mozambique

<p>Hidroeléctrica Cahora Bassa</p> <p>Financial Advisory</p> <p>Ongoing</p>	<p>Gigawatt 150 MW Expansion</p> <p>Financial Advisory & Debt Raising</p> <p>Ongoing</p>
<p>Maputo Office Building K Center</p> <p>Financial Advisory</p> <p>Ongoing</p>	<p>Cotton Project</p> <p>M&A Advisory</p> <p>Ongoing</p>
<p>Retail Park</p> <p>Financial Advisory</p> <p>Ongoing</p>	<p>3 Mini Hydro Power Plants</p> <p>Financial Advisory & Equity/Debt Raising</p> <p>Ongoing</p>

Ongoing Assignments (cont'd)


 **Angola**

<p>Commercial Bank</p> <p>Financial Advisory</p> <p>Ongoing</p> 	<p>PPP Water Company</p> <p>Financial Advisory and Debt Raising</p> <p>Ongoing</p> 	<p>Oil & Gas Waste Processing Co.</p> <p>Financial Advisory</p> <p>Ongoing</p> 
<p>Commercial Bank</p> <p>Sell side M&A Advisory</p> <p>Ongoing</p> 	<p>Commercial Bank</p> <p>Buy side M&A Advisory</p> <p>Ongoing</p> 	<p>Group Restructuring</p> <p>Financial Advisory</p> <p>Ongoing</p> 

 **Portugal**

<p>Lusoponte</p> <p>M&A Advisory</p> <p>Ongoing</p> 
<p>Commercial Real Estate</p> <p>M&A Advisory</p> <p>Ongoing</p> 

 **Other Geographies**

<p>Ivory Coast CAN 2021 Stadium</p> <p>Debt Raising</p> <p>Ongoing</p> 	<p>Ivory Coast Waste Processing Unit</p> <p>Debt Raising</p> <p>Ongoing</p> 	<p>Uganda 10 MW Wind Farm</p> <p>Financial Advisory</p> <p>Ongoing</p> 
<p>Uganda PPP Accommodation Project</p> <p>Financial Advisory</p> <p>Ongoing</p> 	<p>Ghana - Bank Debt Raising</p> <p>Financial Advisory</p> <p>Ongoing</p> 	<p>Zimbabwe 600 MW Coal Fired plant</p> <p>Financial Advisory</p> <p>Ongoing</p> 
<p>Swaziland 12MW Lower Maguduza HPP</p> <p>Financial Advisory</p> <p>Ongoing</p> 	<p>Nigeria 100MW Solar PV Project</p> <p>Financial Advisory</p> <p>Ongoing</p> 	<p>Mali 25 MW Solar PV Project</p> <p>Financial Advisory</p> <p>Ongoing</p> 
<p>Kenya Nairobi-Mau Highway PPP</p> <p>Financial Advisory</p> <p>Ongoing</p> 	<p>Botswana 100MW PV</p> <p>Financial Advisory</p> <p>Ongoing</p> 	<p>Ethiopia Solar PV</p> <p>Financial Advisory</p> <p>Ongoing</p> 

Proprietary Business Intelligence and Research

Eaglestone's Business Intelligence & Research unit issues on a regular basis research notes across several countries in Sub-Saharan Africa, including Angola and Mozambique. These reports include updated macro and sector analysis, namely in sectors like banking, telecoms, retail and mining. The team released over 20 research reports during 2015-17. In addition, this unit distributes a bi-monthly newsletter entitled "Inside Africa" and a weekly bulletin entitled "Africa Weekly" to more than 2,500 corporate contacts

Research Strategy and future Sectors

Angola

- Telecom Report
- Banking Report
- Infrastructure Report
- Retail Report
- Diamond Report

Mozambique

- Country Report
- Banking Report
- Telecom Report
- Infrastructure / Energy Report
- Mining Report

Angola Macro January 2018

Research Note 2018
EAGLESTONE SECURITIES

The Angolan Economy

Budget Proposal 2018

Country Research 2018, High Interest

The Angolan government has announced its budget for 2018, which is expected to be the first budget to be approved by the National Assembly since the 2017 elections. The budget is expected to be approved in the second half of 2018. The budget is expected to be approved in the second half of 2018. The budget is expected to be approved in the second half of 2018.

Research Note 2018
Topic: Angola
Country Research 2018
High Interest

Research Note 2018
Topic: Angola
Country Research 2018
High Interest

Mozambican Banks September 2017

Research Note 2017
EAGLESTONE SECURITIES

Mozambican Banks

Challenging times ahead?

Country Research 2017, High Interest

The Mozambican banking sector is facing a period of significant challenges. The sector is expected to be affected by a combination of factors, including a decline in credit growth, a rise in non-performing loans, and a decline in profitability. The sector is expected to be affected by a combination of factors, including a decline in credit growth, a rise in non-performing loans, and a decline in profitability.

Research Note 2017
Topic: Mozambique
Country Research 2017
High Interest

Research Note 2017
Topic: Mozambique
Country Research 2017
High Interest

Cape Verde Macro May 2017

Research Note 2017
EAGLESTONE SECURITIES

The Cabo Verde Economy

Small is beautiful

Country Research 2017, High Interest

The Cabo Verde economy is characterized by its small size and its high level of economic freedom. The country has a strong tourism sector and a growing services sector. The country has a strong tourism sector and a growing services sector.

Research Note 2017
Topic: Cabo Verde
Country Research 2017
High Interest

Research Note 2017
Topic: Cabo Verde
Country Research 2017
High Interest

Angolan Capital Market February 2017

Research Note 2017
EAGLESTONE SECURITIES

Angolan Capital Markets

Investment in Regulated Markets for Foreign Entities

Country Research 2017, High Interest

The Angolan capital markets are expected to see a period of growth in 2017. The market is expected to be driven by a combination of factors, including a rise in foreign investment, a decline in government spending, and a rise in private sector activity. The market is expected to be driven by a combination of factors, including a rise in foreign investment, a decline in government spending, and a rise in private sector activity.

Research Note 2017
Topic: Angola
Country Research 2017
High Interest

Research Note 2017
Topic: Angola
Country Research 2017
High Interest

Angolan Banking Sector October 2015

Research Note 2015
EAGLESTONE SECURITIES

Angolan Banks

Realize 2014 results despite investment hurdles

Country Research 2015, High Interest

The Angolan banking sector has achieved a number of milestones in 2014. The sector has seen a decline in non-performing loans, a rise in profitability, and a decline in government spending. The sector has seen a decline in non-performing loans, a rise in profitability, and a decline in government spending.

Research Note 2015
Topic: Angola
Country Research 2015
High Interest

Research Note 2015
Topic: Angola
Country Research 2015
High Interest

Angolan Telecom Sector May 2014

Research Note 2014
EAGLESTONE SECURITIES

The Telecom Sector in Angola

The Road Ahead

Country Research 2014, High Interest

The Angolan telecom sector is expected to see a period of growth in 2014. The sector is expected to be driven by a combination of factors, including a rise in mobile phone usage, a decline in government spending, and a rise in private sector activity. The sector is expected to be driven by a combination of factors, including a rise in mobile phone usage, a decline in government spending, and a rise in private sector activity.

Research Note 2014
Topic: Angola
Country Research 2014
High Interest

Research Note 2014
Topic: Angola
Country Research 2014
High Interest

Africa Weekly (Newsletter Semanal)

Research Note 2017
EAGLESTONE SECURITIES

Africa Weekly: Angola President Reaffirms Cabinet

Country Research 2017, High Interest

The Angolan President has reaffirmed his cabinet, signaling a period of stability in the country. The President has reaffirmed his cabinet, signaling a period of stability in the country.

Research Note 2017
Topic: Angola
Country Research 2017
High Interest

Research Note 2017
Topic: Angola
Country Research 2017
High Interest

Inside Africa (Newsletter Quinzenal)

Research Note 2017
EAGLESTONE SECURITIES

INSIDE AFRICA

Country Research 2017, High Interest

The Inside Africa newsletter provides a comprehensive overview of the African continent. The newsletter covers a wide range of topics, including politics, economics, and social issues. The newsletter covers a wide range of topics, including politics, economics, and social issues.

Research Note 2017
Topic: Africa
Country Research 2017
High Interest

Research Note 2017
Topic: Africa
Country Research 2017
High Interest

Advisory – At a Glance

ADVISORY SERVICES

Advisory Business

- ❖ **Value added advisory** targeting complex projects focusing on Structured & Corporate Finance and backed by the international experience developed by the Management Team
- ❖ Eaglestone's advisory business provides high-quality, **independent advice** and execution capabilities in connection with Structured and Corporate Finance, Mergers and Acquisitions, Strategic Advisory, Financial Restructuring, Public Private Partnerships and Government related services

Scope of Services

- ❖ **STRUCTURED FINANCE**
Advises companies, financial institutions and governments on structuring and raising financing on a non or limited recourse basis through project finance/ other structured finance structures
- ❖ **CORPORATE FINANCE**
Advises companies on aspects of Corporate Finance through capital allocation, raising and structuring finance
- ❖ **MERGERS & ACQUISITIONS**
Advises companies and investors on acquisitions, divestments, mergers and corporate restructurings
- ❖ **STRATEGIC ADVISORY**
Advises companies on developing business plans and on the implementation, execution and management of corporate projects and foreign direct investments
- ❖ **FINANCIAL RESTRUCTURING**
Advises parties on turnaround, distressed and bankruptcy situations
- ❖ **PUBLIC PRIVATE PARTNERSHIPS**
Advises private or public sector clients in implementing projects through PPPs
- ❖ **GOVERNMENT SERVICES**
Advises Government agencies on policy, strategic and financial decisions

Asset Management – At a Glance

ASSET MANAGEMENT

At a Glance

- ❖ Eaglestone Asset Management (“EAM”), one of the business lines of Eaglestone Group, conducts an asset management business which is attracting investors and partners’ interest in Sub-Saharan Africa (“SSA”):

Club Deals

- ❖ Eaglestone is developing club-deals in the real estate sector, primarily focused in Angola and Mozambique. Currently, Eaglestone represents a Finnish investment fund in 2 real estate projects in Mozambique:

Project K-Center (Maputo / Mozambique)



Asset:	Office complex – 50,000 m ²
Location:	Downtown - Maputo
Promoter:	Liberty Real Estate
Return:	IRR > 25% (USD)

Project JFS (Maputo / Mozambique)



Asset:	Office complex – 17,200 m ²
Location:	Downtown - Maputo
Promoter:	JFS Imobiliária
Return:	IRR > 25% (USD)

Funds

- ❖ Eaglestone is analysing the launch of several sector-focused funds in SSA including infrastructure, real estate, general industry and consumer services and natural resource
- ❖ These funds will aim to address SSA’s needs to develop infrastructure and local production as well as take advantage of increasing consumer demand and urban growth

Presence on the Ground

- ❖ Presence on the ground is essential to conduct a successful private equity business, and our teams in Angola and Mozambique give us a distinct competitive advantage in markets which are largely untapped for private equity investment but which are characterized by increasing investor interest
- ❖ Eaglestone is also present in South Africa and will consider opening offices in other SSA countries if this is necessary for the successful operation of the funds

Capital Markets – At a Glance

CAPITAL MARKETS SERVICES

Capital Markets Business

- ❖ Eaglestone takes advantage of local presence in Angola and Mozambique, to **provide innovative products to local players**
- ❖ Eaglestone has in house capacity to originate, structure and distribute financial products, acting as a reference player to **provide exposure to SSA frontier markets**
- ❖ **Open access to Eaglestone Research Reports**, promoting Eaglestone as a preferred entity to do business in SSA

Scope of Services

❖ PRIMARY DEBT CAPITAL MARKETS

Origination, Structuring and Placement of Bonds (Sovereign Bonds, Corporate Bonds, and Commercial Paper), for both Cross Border or domestic markets

❖ PRIMARY EQUITY CAPITAL MARKETS

Origination, Structuring and Placement of Shares – IPO's, Privatizations, Public Offerings, targeting both Cross Border and domestic markets

❖ STRUCTURED PRODUCTS

Develop and structure tailor-made products for investors (institutional, high profile or retail clients) and corporate clients (FX, commodities, shares, bonds, derivatives)

❖ BROKERAGE

Trading, clearance and custody of securities on behalf of Eaglestone Clients

❖ PORTFOLIO MANAGEMENT

Managing a portfolio of financial assets on behalf of a Clients supported by a mandate

❖ RESEARCH

Support capital market activity, provide valuable insight on countries, sectors or companies in SSA and contribute for the brand awareness

Eaglestone Senior Management



Pedro Neto – CEO & Founding Partner, Global Head of Asset Management

- Executive Vice-Chairman of Espírito Santo Investment Bank (“ESIB”) until June 2011 and responsible since 2000 of the project finance activity of Grupo Banco Espírito Santo
- Over 20 years experience in the banking sector and responsible for projects with a global investment in excess of €50bn spread over the 5 continents
- Chief Investment Officer in Escom (Espírito Santo Group company with a wide range activity in sub-Saharan Africa with a focus in Angola), Chairman of ES Concessões (GBES company responsible for financial investments in concession projects) and member of the supervisory board of Ascendi
- Was also an Executive board member of BES Oriente and non-executive board member in BES Investimento Brasil and BES Angola



Nuno Gil – Founding Partner, Portugal Country Manager, Global Head of Advisory

- Before joining Eaglestone, Nuno was a Managing Director in the Project Finance Team of ESIB in Lisbon
- Between 2006 – 2011, he was responsible for the bank’s project finance advisory activities after spending 4 years in London
- Nuno has over 18 years experience in project finance having worked as adviser and arranger in several international mandates in Mozambique, Angola, Portugal, Greece, Ireland, Bulgaria, Hungary, Senegal and Cap Verde across various sectors such as roads, railways, ports, logistic platforms, airports, accommodation and energy



Alan Apter – Managing Director, UK Country Manager, Global Head of Capital Markets

- Alan joined Eaglestone in July 2013 with 27 years of investment banking experience. He has worked for Morgan Stanley, Merrill Lynch and Renaissance Capital, among others
- He has worked exclusively with developing markets since 1992, primarily in Russia and Central and Eastern Europe, but also in China, India and Latin America
- His experience includes both capital markets and corporate finance work, including the first NYSE listed IPO from post-Soviet Russia
- Alan has advised numerous private equity funds and multinational companies on investments in Russia and other Central and Eastern European countries



Ana Sá Ribeiro – Partner, Group CFO

- Ana has over 20 years of experience in project finance, corporate banking and corporate finance
- Between 2005-2012, Ana was Managing Director of ES Concessões and Vice-Chairman and CFO of Ascendi Group (joint venture between BES and Mota Engil)
- Before that he spent the previous 6 years within the Macquarie Capital Advisors infrastructure team where he was responsible for Macquarie First South Corporate Finance’s infrastructure advisory business in South Africa



Coenraad Krige – Managing Director, South Africa Country Manager

- Coenraad has led and worked on numerous local and international infrastructure transactions over the last ten years including renewable energy projects, roads, airports, power projects, PPP’s, railways, ports and communication infrastructure assets
- Prior to joining Eaglestone, Coenraad spent 2 years at Kensani and 8 years with Macquarie as a member of the Macquarie Capital Advisors and Funds teams
- Before that he spent the previous 6 years within the Macquarie Capital Advisors infrastructure team where he was responsible for Macquarie First South Corporate Finance’s infrastructure advisory business in South Africa



Egídeo Leite – Managing Director, Mozambique Country Manager

- Egídeo Leite has been involved in major investments coming into Mozambique, such as Vale and Vodacom Mozambique where he was Board Director
- Egídeo is a Co-Founder of Insitec Group where is was responsible for the rapid development of that Group that became one of the biggest Mozambican Groups with shares in several relevant companies such as Banco Comercial e de Investimentos (BCI), Nacala development corridor (CDN) and Mphanda Nkuwa Hydropower
- Egídeo served as CEO of the Mphanda Nkuwa Hydropower project a 1,500 MW project on the Zambezi River, 60 Km down side Cahora Bassa Dam

Eaglestone Senior Management (cont'd)



Fábio Campos – Managing Director, Angola Country Manager

- Before joining Eaglestone in 2012, Fabio worked as the Oil and Gas Relationship Manager in the Corporate and Investment Banking coverage and origination team at Standard Bank Angola. Fabio started his career in London in the telecommunications industry in business development and then in banking for Lehman Brothers as an Analyst
- Fabio also has working experience in the Investment Banking industry as adviser and consultant in the real Estate, mining, infrastructure and FMCG sectors for Angolan companies, multinational corporates and the Angolan government



Brice Beumo – Managing Director, Head of West & Francophone Africa

- Brice joined Eaglestone in 2015 and is located in the UK where he covers the Francophone countries throughout Sub-Saharan Africa. He is a business development executive with experience in international and local capital markets, project finance and fund management across SSA
- Prior to joining Eaglestone, he was a founding Partner and board member at Gemfonds Plc in London, a global emerging market hedge fund. He has also held senior roles at Ecobank Capital, Renaissance Capital and Irokosecurities (Portfolio Company of FMO's private equity arm)



Luís Rebelo – Executive Director, Head of Advisory Portugal

- Before joining Eaglestone, Luís worked as Senior Adviser to the Board of Directors at Mii Capital in the launch of a financial advisory start-up company
- During 2010, Luís worked as Director of Corporate & Project Finance at ESCOM, in Angola, where he was responsible for the development and monitoring of existing businesses
- From 2008 to 2009, he worked as Chief Investment Officer at TCN/IBRD (real estate developer)
- Previously, Luís was Senior Director at Banco Finantia, where he performed several M&A and valuation assignments in several industries, and prior to that, he was Associate Director at Banco Efisa where he was involved in Corporate Finance, Project Finance and Fixed Income assignments



Samuel Franco – Director, Head of Capital Markets Angola & Mozambique

- Samuel has over 18 years of working experience in the industry of Capital Markets and Investment Banking. During last 2 years before joining Eaglestone, he was Head of Capital Markets at an Angolan Investment Bank, creating, introducing and innovating products in the local market
- Previously, Samuel held positions at banks like Banco Português Investimento (BPI), Banco Finantia, Finibanco and Montepio. Mainly focused in Capital Markets he was involved in several transactions in primary markets and M&A deals. Trough years he developed skills in Markets such as Derivatives, Commodities, Bonds and Equities



Brett Botha – Director, Advisory Johannesburg



- Brett joined Eaglestone in 2014. Prior to this, Brett was Head of the Infrastructure and Telecommunications team within Nedbank Capital responsible for leading the team in securing funding, advisory, underwriting or arranging mandates for transport, telecommunications, energy, water, industrial and social infrastructure transactions predominately on the African continent
- Brett has 15 years of banking experience, 12 years of experience in infrastructure project finance and three years of experience in the financial management of structured tax and project finance transactions. Prior to Nedbank Capital, Brett held the position of financial manager of a company operating in the construction sector.
- Brett is registered as a CA (SA) and completed his articles at KPMG Inc.




Ana Corvalan – Managing Director, Appointed Representative of Eaglestone Advisory Ltd



- Ana joined Eaglestone's London office in 2015. Ana has more than 28 years of experience in Corporate & Investment Banking across Europe, Africa, Central Asia, Australia and Latin America. She has been Arranger in transactions comprising €40Bn of total debt covering Infrastructure, Energy and Environmental sector clients worldwide.
- Before joining Eaglestone, Ana was Executive Director of EMFC Loans Syndication (focus on Sub Saharan Africa projects) and Director at Espirito Santo Investment Bank in London (Structured & Project Financing - EMEA & Australia). Her sectors of expertise comprise Oil & Gas, Renewable Energy, Utilities, Metals & Mining and Infrastructures


Contacts

 **Luanda**
 **London**





Pedro Neto – CEO & Founding Partner
Tel +244 222 723 951
Mobile (PT) +351 916 157 078
Mobile (UK) +44 780 935 1265
Mobile (AO) +244 927 783 404
Mobile (MZ) +258 843 342 860
pedro.neto@eaglestone.eu

 **Lisbon**
 **Cape Town**





Nuno Gil – Founding Partner
Tel +351 211 214 406
Mobile (PT) +351 962 738 562
Mobile (SA) +27 769 828 597
Fax +351 211 214 429
nuno.gil@eaglestone.eu

 **London**





Alan Apter – CFO
Tel +44 2070 386 246
Mobile +44 7702 498 333
Fax +44 2070 386 229
alan.apter@eaglestone.eu

 **Cape Town**





Coenraad Krige – Managing Director
Tel +27 216 740 304
Mobile +27 824 402 554
Fax +27 872 333 940
coenraad.krige@eaglestone.eu

 **Johannesburg**






Brett Botha – Director
Tel +27 11 684 2822
Mobile +27 83 677 1910
brett.botha@eaglestone.eu

 **Maputo**



Egídeo Leite – Managing Director
Tel +258 21 342 800
Mobile +258 849 903 530
Fax +258 21 342 839
egideo.leite@eaglestone.eu

 **Doula**
 **London**



Brice Beumo – Managing Director
Mobile (UK) +44 7802 868 312
Mobile (Cam.) +237 67331 3919
Fax (UK) +44 2070 386 229
brice.beumo@eaglestone.eu

 **Luanda**



Fábio Campos – Managing Director
Tel +244 222 441 362
Mobile +244 925 489 131
Mobile +244 919 720 846
fabio.campos@eaglestone.eu

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