



EAGLESTONE



Advisory | Asset Management | Capital Markets

## Institutional Presentation

2022

South Africa · Angola · Mozambique · United Kingdom · Portugal

[www.eaglestone.eu](http://www.eaglestone.eu)

Follow us 

# Eaglestone – At a Glance

## Financial Services Platform

- **Eaglestone is a financial services platform focused in Sub-Saharan Africa (“SSA”)** with an established client base consisting of regional and international companies as well as local governments/ state-owned companies
- **Eaglestone is present with strong origination and execution capability in South Africa, Angola, Mozambique, Portugal and UK:**

### Advisory

Structured Finance, Corporate Finance and Corporate Strategy

### Asset Management

General or sector focused funds in SSA and Venture Capital in Portugal

### Capital Markets & Research

Debt and equity raising and placement & quality research analysis in SSA

- In the UK, Eaglestone Advisory Limited is authorized and **regulated by the United Kingdom Financial Conduct Authority**
- In Angola, **Eaglestone Capital SGOIC (Fund Manager)** is regulated by Angola’s Capital Markets Commission since 2018 and **Eaglestone Capital SDVM (Brokerage Firm)** is expected to start operations by the end of 2022
- In Portugal, **Eaglestone Capital SCR (Venture Capital Fund Manager)** is expected to start operations in by the end of 2022 after getting approval by the Portuguese Securities Market Commission

## Geographic Scope & Local Presence



Offices



Closed or ongoing projects

# Key Distinctive Factors

1

## Proven Track-Record

- Eaglestone has a **top-quality team** with a proven deal closing track record in Africa and internationally

2

## Market Recognition

- Eaglestone is recognised in the market as a leading financial adviser. In 2012 it was awarded with the **African Renewable Deal of the Year 2012** by Project Finance International magazine and in 2014 it was awarded with the **Natural Gas Deal of the Year 2014** by World Finance magazine

3

## Geographical Focus

- Eaglestone has a clear geographical focus in the **Sub-Saharan Africa** which enables to differentiate it from generic advisers and be recognised as an expert for transactions located in the region

4

## Teams on the Ground

- Eaglestone has local teams with **local intelligence** and not dependent on flying in and out approach. Our **dedicated professionals** can therefore provide clients with in-depth local expertise in various sectors and services

5

## Broad Funding Relationships

- Eaglestone has extremely **good relationships and direct access** to a broad range of funding institutions and investors including in financial centres such as **London, New York and South Africa** thus providing a valuable network for our clients

6

## Internal Research Team

- The **internal research capability** within Eaglestone provides unique insights into sectors and countries creating opportunities and enabling differentiation from competitors

# Eaglestone's Expertise and Awards

## Key Expertise in Energy and Infrastructure

Raised over  
**USD 7 billion** of  
funding for  
energy projects in  
Africa

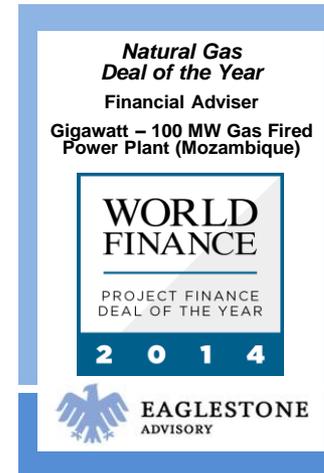
Ongoing Pipeline  
in Africa of **3  
Gigawatt** totalling  
**USD 10 Bn**

Team has worked  
on over **USD 75  
billion**  
infrastructure  
projects

International  
experience in  
more than **100  
infrastructure  
projects** on over  
**20 countries**



## Awards



# Key Transactions Closed

Angola



PPP Feasibility Study

**Deal Value Undisclosed**

Financial Advisor to EPAL, E.P

JULY 2022



Angola

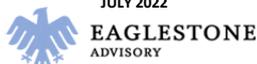


Commercial Bank

**Deal Value Undisclosed**

Financial Advisory – Valuation

JULY 2022



Angola



Construction Company

**Deal Value Undisclosed**

Financial Advisory – Valuation

MAY 2022



Mozambique

**Boroma Hydropower Plant**

210 MW Hydropower Plant project, Zambezi River, Tete, Mozambique

**Deal Value Undisclosed**

Financial Advisory – Feasibility Study

FEBRUARY 2022



Angola



Airport Management Company

**Deal Value Undisclosed**

Financial Advisory – Business Plan

OCTOBER 2021



Angola



Republic of Angola

**LUANDA MULTIPURPOSE TERMINAL**

International Public Tender

**Deal Value USD440 million**

Financial Advisor to Empresa Portuária de Luanda, E.P

JANUARY 2021



Angola



Maritime Transport Operator

**Deal Value Undisclosed**

Financial Advisory – Valuation and Business Plan

AUGUST 2020



South Africa



Investec Bank Limited

94MW Wind Farm, 130km north of Cape Town, South Africa

**Deal Value R220 Million**

Sell-Side Advisor

April 2020



South Africa



African Infrastructure Investment Fund

Two Sub-Saharan Africa Toll Roads (combined 979kms) & a 67MW Wind Farm

**Deal Value Undisclosed**

Corporate Finance Advisor - Valuation

March 2020



South Africa



Investec Bank Limited

100MW Concentrated Solar Power Project, Northern Cape, South Africa

**Deal Value R325 Million**

Sell-Side Advisor

April 2020



# Key Transactions Closed (cont'd)

South Africa  
Africa



**Pele Green Energy**  
Power Developer and Owner

**Deal Value  
R130 Million**

**Capital Raise**

March 2020



**EAGLESTONE  
ADVISORY**

Angola



**unicargas®**  
Port Terminal Operator

**Deal Value  
Undisclosed**

**Financial Advisory –  
Valuation and Business Plan**

JANUARY 2020



**EAGLESTONE  
ADVISORY**

South Africa



**KRUISVALLEI HYDRO PLANT**  
4 MW Hydroelectric Power Plant  
in the Free State (South Africa)

**Deal Value  
R369 Million**

Financial Advisor to  
Kruisvallei Hydro Power Plant

DECEMBER 2019



**EAGLESTONE  
ADVISORY**

South Africa



**A I F**  
AFRICAN INFRASTRUCTURE INVESTMENT FUND

**SALE OF FUND ASSETS**  
The sale of two toll road assets  
and one wind farm (South Africa)

**Deal Value  
R1.25 Billion**

Financial Advisor to the  
AIIF Governing Board

MAY 2019



**EAGLESTONE  
ADVISORY**

Portugal



**TEIXEIRA DUARTE**

**LUSOPONTE**  
Sale of a 7.5% Stake in Lusoponte  
Concession

**Deal Value  
€23.3 million**

Co-Financial Advisor to  
Teixeira Duarte

NOVEMBER 2018



**EAGLESTONE  
ADVISORY**

Ivory Coast



**CLEAN EBURNIE, SARL**  
Waste Landfill Project

**Undisclosed**

Financial Advisor to  
Mota-Engil

OCTOBER 2018



**EAGLESTONE  
ADVISORY**

Ivory Coast



**IVORY COAST CAN 2021  
STADIUM**

**Deal Value  
€98.1 Million**

Financial Advisor to  
Mota-Engil

DECEMBER 2018



**EAGLESTONE  
ADVISORY**

Ivory Coast



**Eco Eburnie**  
Waste collection Project

**Undisclosed**

Financial Advisor to  
Mota-Engil

OCTOBER 2018



**EAGLESTONE  
ADVISORY**

South Africa



**SOETWATER WIND FARM**  
140 MW Wind Farm Power Plant  
in the Northern Cape

**Deal Value  
R3.4 Billion**

Financial Advisor to  
Soetwater Wind Farm

AUGUST 2018



**EAGLESTONE  
ADVISORY**

South Africa



**KARUSA WIND FARM**  
140 MW Wind Farm Power Plant  
in the Northern Cape

**Deal Value  
R3.5 Billion**

Financial Advisor to  
Karusa Wind Farm

AUGUST 2018



**EAGLESTONE  
ADVISORY**

# Key Transactions Closed (cont'd)

South Africa



**GAROB WIND FARM**  
140 MW Wind Farm Power Plant  
in the Northern Cape

**Deal Value**  
**R3.8 Billion**

Financial Advisor to  
Garob Wind Farm

AUGUST 2018



**EAGLESTONE**  
ADVISORY

South Africa



**BOKAMOSO PV PLANT**  
86 MW<sub>DC</sub> Solar Photovoltaic Power Plant  
in North West

**Deal Value**  
**R1.54 Billion**

Financial Advisor to  
Bokamoso PV Plant

JULY 2018



**EAGLESTONE**  
ADVISORY

South Africa



**DROOGFONTEIN 2 PV PLANT**  
86 MW<sub>DC</sub> Solar Photovoltaic Power Plant  
in Northern Cape

**Deal Value**  
**R1.68 Billion**

Financial Advisor to  
Droogfontein 2 PV Plant

JULY 2018



**EAGLESTONE**  
ADVISORY

South Africa



**WATERLOO PV PLANT**  
86 MW<sub>DC</sub> Solar Photovoltaic Power Plant  
in Northern Cape

**Deal Value**  
**R1.74 Billion**

Financial Advisor to  
Waterloo PV Plant

JULY 2018



**EAGLESTONE**  
ADVISORY

South Africa



**GREEFSPAN PV PLANT**  
63 MW<sub>DC</sub> Solar Photovoltaic Power Plant  
in Northern Cape

**Deal Value**  
**R1.34 Billion**

Financial Advisor to  
Greefspan PV Plant

JULY 2018



**EAGLESTONE**  
ADVISORY

Cameroon



**GAROUA STADIUM**

**Deal Value**  
**€42 Million**

Financial Advisor to  
Mota-Engil

JUNE 2018



**EAGLESTONE**  
ADVISORY

Ghana



**CAL BANK**  
Debt Raising

**Undisclosed**

Financial Advisor to Cal Bank

JUNE 2018



**EAGLESTONE**  
ADVISORY

South Africa



**SIRIUS PV PLANT**  
75 MW<sub>DC</sub> Solar Photovoltaic Power Plant  
in Northern Cape

**Deal Value**  
**R1.59 Billion**

Financial Advisor to  
Sirius PV Plant

APRIL 2018



**EAGLESTONE**  
ADVISORY

South Africa



**DYASON'S KLIP 1 PV PLANT**  
75 MW<sub>DC</sub> Solar Photovoltaic Power Plant  
in Northern Cape

**Deal Value**  
**R1.6 Billion**

Financial Advisor to  
Dyason's Klip 1 PV Plant

APRIL 2018



**EAGLESTONE**  
ADVISORY

South Africa



**DYASON'S KLIP 2 PV PLANT**  
75 MW<sub>DC</sub> Solar Photovoltaic Power Plant  
in Northern Cape

**Deal Value**  
**R1.6 Billion**

Financial Advisor to  
Dyason's Klip 2 PV Plant

APRIL 2018



**EAGLESTONE**  
ADVISORY

# Key Transactions Closed (cont'd)

South Africa



**ROGGEVELD WIND FARM**

140 MW Wind Farm  
in the Western Cape

**Deal Value  
R4.4 Billion**

Financial Advisor to  
Roggeveld Wind Farm

APRIL 2018



**EAGLESTONE**  
ADVISORY

Uganda



**TORORO SOLAR PV PLANT**

10 MW<sub>DC</sub> Solar Photovoltaic Power Plant  
in East Uganda

**Deal Value  
\$19.5 Million**

Financial Advisor to  
Tororo Solar North

November 2016



**EAGLESTONE**  
ADVISORY

South Africa



**Nojoli Wind Farm**

88 MW Wind Farm Power Plant  
in the Eastern Cape (South Africa)

**Deal Value  
R1.7 Billion**

Financial Advisor to  
Nojoli Wind Farm

FEBRUARY 2015



**EAGLESTONE**  
ADVISORY

Mozambique



**100 MW Gas Fired Power Station  
in Ressano Garcia (Mozambique)**

**Deal Value  
\$212 Million**

Financial Advisor to  
Gigawatt Mozambique, SA.

JUNE 2014



**EAGLESTONE**  
ADVISORY

South Africa



**Sale of 140 MW Wind Farm  
in the Western Cape (South Africa)**

**Deal Value  
R150 Million**

Financial Advisor to  
G7 Renewable Energies

AUGUST 2014



**EAGLESTONE**  
ADVISORY

South Africa



**96MW<sub>DC</sub> Solar Photovoltaic Power Plant  
in the Northern Cape (South Africa)**

**Deal Value  
R2.3 Billion**

Financial Advisor to  
Jasper Power Company

MAY 2013



**EAGLESTONE**  
ADVISORY

South Africa



**75MW<sub>DC</sub> Solar Photovoltaic Power Plant  
in the Northern Cape (South Africa)**

**Deal Value  
R2.6 Billion**

Financial Advisor to  
Lesedi Power Company

NOVEMBER 2012



**EAGLESTONE**  
ADVISORY

South Africa



**75MW<sub>DC</sub> Solar Photovoltaic Power Plant  
in the Free state (South Africa)**

**Deal Value  
R2.5 Billion**

Financial Advisor to  
Letsatsi Power Company

NOVEMBER 2012



**EAGLESTONE**  
ADVISORY

# Proprietary Business Intelligence and Research

Eaglestone's Business Intelligence & Research unit issues on a regular basis research notes across several countries in Sub-Saharan Africa, including updated macro and sector analysis. The team released over 45 research reports since 2014

## Research Strategy and future Sectors

### Angola

- Country Report
- Telecom Report
- Banking Report
- Insurance Report
- Infrastructure Report
- Retail Report
- Diamond & Mining Industry Report

### Mozambique

- Country Report
- Banking Report
- Telecom Report
- Infrastructure / Energy Report

### Angolan Banks (September 2022)

**Angolan Banks**  
**Net Profit shows sharp recovery in 2021**  
 Research: November 2021  
 Rating: Buy  
 Eaglestone Research

**Key findings:** Net profit recovery in 2021...  
**Key findings:** Net profit recovery in 2021...  
**Key findings:** Net profit recovery in 2021...

### Mozambican Banks (July 2022)

**Mozambican Banks**  
**Net profit recovers to pre-pandemic levels**  
 Research: July 2022  
 Rating: Buy  
 Eaglestone Research

**Key findings:** Net profit recovers to pre-pandemic levels...  
**Key findings:** Net profit recovers to pre-pandemic levels...  
**Key findings:** Net profit recovers to pre-pandemic levels...

### Angolan Eurobond (April 2022)

**The Angolan Economy**  
**Angola taps Eurobond market with US\$ 1.7bn issue**  
 Research: April 2022  
 Rating: Buy  
 Eaglestone Research

**Key findings:** Angola taps Eurobond market with US\$ 1.7bn issue...  
**Key findings:** Angola taps Eurobond market with US\$ 1.7bn issue...  
**Key findings:** Angola taps Eurobond market with US\$ 1.7bn issue...

### Angolan Economy (December 2021)

**The Angolan Economy**  
**A Challenging (Declining) Year Ahead**  
 Research: December 2021  
 Rating: Buy  
 Eaglestone Research

**Key findings:** A Challenging (Declining) Year Ahead...  
**Key findings:** A Challenging (Declining) Year Ahead...  
**Key findings:** A Challenging (Declining) Year Ahead...

### Mozambican Economy (October 2020)

**The Mozambican Economy**  
**Trying to Return to More Solid Ground**  
 Research: October 2020  
 Rating: Buy  
 Eaglestone Research

**Key findings:** Trying to Return to More Solid Ground...  
**Key findings:** Trying to Return to More Solid Ground...  
**Key findings:** Trying to Return to More Solid Ground...

### Angolan Transport Infrastructure (Dec. 2019)

**Angolan Transport Infrastructure**  
**(Re)Building for the Future**  
 Research: December 2019  
 Rating: Buy  
 Eaglestone Research

**Key findings:** (Re)Building for the Future...  
**Key findings:** (Re)Building for the Future...  
**Key findings:** (Re)Building for the Future...

### Retail Sector in Angola (September 2014)

**The Retail Sector in Angola**  
**Just the beginning**  
 Research: September 2014  
 Rating: Buy  
 Eaglestone Research

**Key findings:** Just the beginning...  
**Key findings:** Just the beginning...  
**Key findings:** Just the beginning...

### Angolan Telecom Sector (May 2014)

**The Telecom Sector in Angola**  
**The Road Ahead**  
 Research: May 2014  
 Rating: Buy  
 Eaglestone Research

**Key findings:** The Road Ahead...  
**Key findings:** The Road Ahead...  
**Key findings:** The Road Ahead...

# Advisory – At a Glance

## ADDED VALUE



**Independent and dedicated advice** through a close and transparent relationship and risk sharing approach with a view to aligning our incentives with our clients' objectives

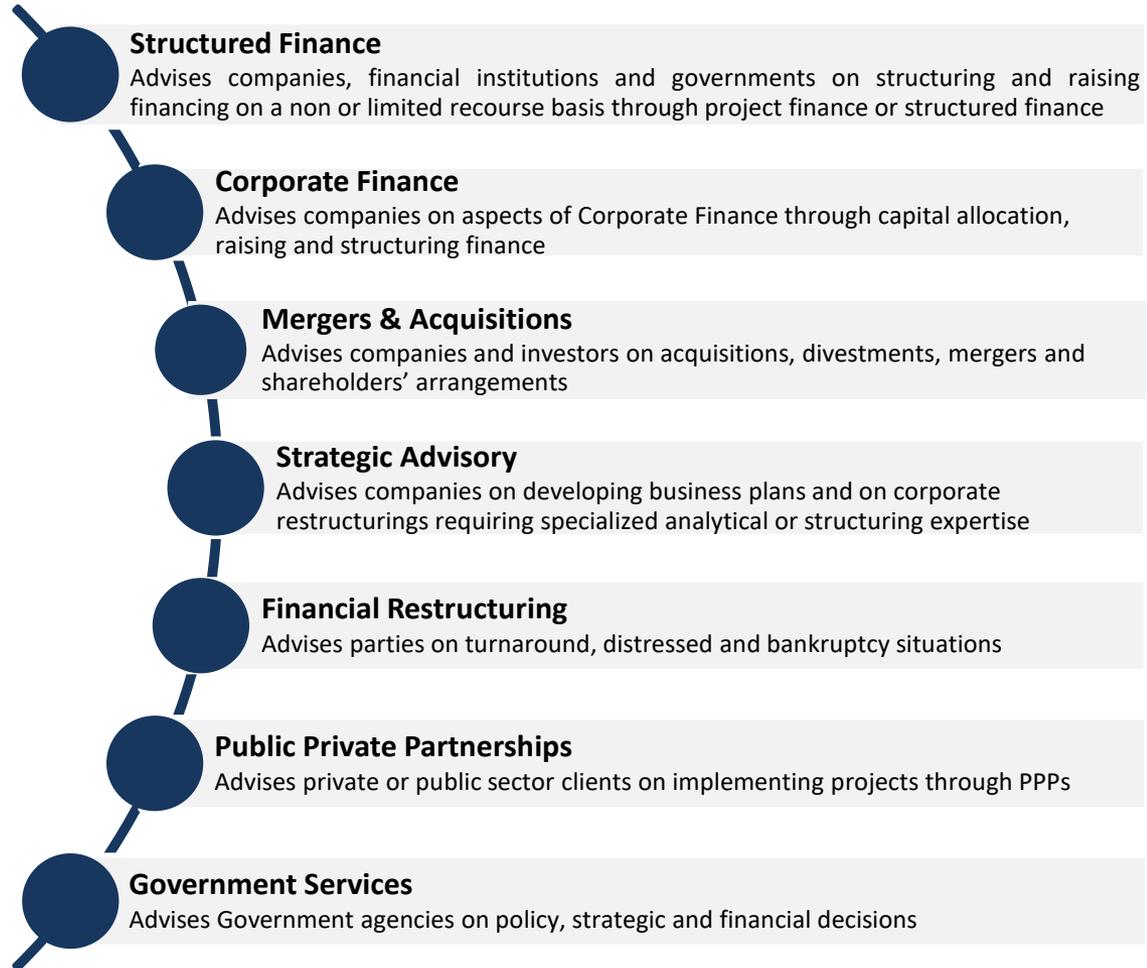


**Management team with in-depth experience** in Investment Banking, Mergers & Acquisitions, Private Equity and Structured Finance and sound **knowledge and track-record** in executing and managing **complex projects in Africa**



**Broad network of contacts with key local and international financial institutions and investors** which finance or invest in companies through private equity, corporate finance, project finance, structured finance or acquisition finance transactions

## SCOPE OF SERVICES



# Asset Management – At a Glance

## FOCUS AND FUTURE DEVELOPMENTS



Focus on developing **asset management activities in Lusophone Africa and Portugal**

Our **presence on the ground** is a **key competitive advantage** in markets which are largely untapped by private equity funds

**Broad network of contacts with key local and international investment funds** which are actively investing in SSA



Eaglestone is assessing the **launch of several sector-focused funds in Angola**, including infrastructure, real estate, industry & services, agribusiness and natural resources

These funds will target the critical needs to **develop infrastructures and local production** and will seek to benefit from increasing local consumption and urban growth

## SCOPE OF SERVICES



Eaglestone Capital SGOIC is a Fund Management company setup in 2018 and regulated by Angola's Capital Markets Commission

The company launched and managed 2 funds: (i) Eaglestone Capital's Free Liquidity Fund and (ii) BIR Horizonte Liquidity Fund between 2018 and 2021

In June 2022, Eaglestone Capital successfully launched Fundinvest - a mixed real estate fund (residential and retail) for one of the leading Angolan insurance companies with a size  $\approx$  USD 160 million



Eaglestone Capital SCR is a Venture Capital Fund Management company which is expected to start operations in 2022 after getting approval by the Portuguese's Securities Market Commission

Its 1<sup>st</sup> fund will focus on investing in R&D projects or companies in Portugal under the SIFIDE regime (Tax Incentive System for Business R&D)



Eaglestone structured and implemented club-deals in Mozambique where it represents a Finnish investment fund in 2 real estate projects:

- (i) Liberty Real Estate - an office complex with 50,000 m<sup>2</sup> and
- (ii) JFS Tower - an office complex with 17,200 m<sup>2</sup>

# Capital Markets – At a Glance

## ADDED VALUE



Eaglestone takes advantage of **local presence in Angola and Mozambique**, to provide **innovative products** to local players



Eaglestone has **in house capacity to originate, structure and distribute financial products**, acting as a reference player to provide exposure to Sub-Saharan Africa



**Open access to Eaglestone Research Reports**, promoting Eaglestone as a preferred entity to do business in Sub-Saharan Africa

## SCOPE OF SERVICES



### Primary Debt Capital Markets

Origination, Structuring and Placement of Bonds (Sovereign Bonds, Corporate Bonds and Commercial Paper) for both Cross Border or domestic markets



### Primary Equity Capital Markets

Origination, Structuring and Placement of Shares – IPO's, Privatizations, Public Offerings, targeting both Cross Border and domestic markets



### Structured Products

Develop and structure tailor-made products for investors (institutional or retail) and corporate clients (FX, commodities, shares, bonds, derivatives)



### Brokerage

Trading, clearance and custody of securities on behalf of Eaglestone clients



### Proprietary Portfolio

Possibility to underwrite securities and buy assets



### Research

Support capital market activity, provide valuable insight on countries, sectors or companies in SSA

# Eaglestone Senior Management



## Pedro Neto – CEO & Founding Partner, Angola Country Manager

- Executive Vice-Chairman of Espírito Santo Investment Bank (“ESIB”) until June 2011 and responsible since 2000 of the project finance activity of Grupo Banco Espírito Santo
- Over 25 years experience in the banking sector and responsible for projects with a global investment in excess of €50bn spread over the 5 continents
- Chief Investment Officer in Escom (Espírito Santo Group company with a wide range activity in sub-Saharan Africa with a focus in Angola), Chairman of ES Concessões (GBES company responsible for financial investments in concession projects) and member of the supervisory board of Ascendi
- Was also an Executive board member of BES Oriente and non-executive board member in BES Investimento Brasil and BES Angola



## Nuno Gil – Founding Partner, Portugal Country Manager

- Before joining Eaglestone, Nuno was a Managing Director in the Project Finance Team of ESIB in Lisbon
- Between 2006 – 2011, he was responsible for the bank’s project finance advisory activities after spending 4 years in London
- Nuno has over 20 years experience in project finance having worked as adviser and arranger in several international mandates in Mozambique, Angola, Portugal, Greece, Ireland, Bulgaria, Hungary, Senegal and Cap Verde across various sectors such as roads, railways, ports, logistic platforms, airports, accommodation and energy



## Alan Apter – Managing Director, UK Country Manager

- Alan joined Eaglestone in July 2013 with 27 years of investment banking experience. He has worked for Morgan Stanley, Merrill Lynch and Renaissance Capital, among others
- He has worked exclusively with developing markets since 1992, primarily in Russia and Central and Eastern Europe, but also in China, India and Latin America
- His experience includes both capital markets and corporate finance work, including the first NYSE listed IPO from post-Soviet Russia
- Alan has advised numerous private equity funds and multinational companies on investments in Russia and other Central and Eastern European countries



## Coenraad Krige – Managing Director, South Africa Country Manager

- Coenraad has led and worked on numerous local and international infrastructure transactions over the last ten years including renewable energy projects, roads, airports, power projects, PPP’s, railways, ports and communication infrastructure assets
- Prior to joining Eaglestone, Coenraad spent 2 years at Kensani and 8 years with Macquarie as a member of the Macquarie Capital Advisors and Funds teams
- Before that he spent the previous 6 years within the Macquarie Capital Advisors infrastructure team where he was responsible for Macquarie First South Corporate Finance’s infrastructure advisory business in South Africa



## Egídeo Leite – Managing Director, Mozambique Country Manager

- Egídeo Leite has been involved in major investments coming into Mozambique, such as Vale and Vodacom Mozambique where he was Board Director
- Egídeo is a Co-Founder of Insittec Group where he is responsible for the rapid development of that Group that became one of the biggest Mozambican Groups with shares in several relevant companies such as Banco Comercial e de Investimentos (BCI), Nacala development corridor (CDN) and Mphanda Nkuwa Hydropower
- Egídeo served as CEO of the Mphanda Nkuwa Hydropower project a 1,500 MW project on the Zambezi River, 60 Km downstream Cahora Bassa Dam

# Eaglestone Senior Management (cont'd)



## **Brett Botha – Managing Director, Johannesburg**

- Brett joined Eaglestone in 2014. Prior to this, Brett was Head of the Infrastructure and Telecommunications team within Nedbank Capital responsible for leading the team in securing funding, advisory, underwriting or arranging mandates for transport, telecommunications, energy, water, industrial and social infrastructure transactions predominately on the African continent
- Brett has 20 years of banking experience, 17 years of experience in infrastructure project finance and three years of experience in the financial management of structured tax and project finance transactions. Prior to Nedbank Capital, Brett held the position of financial manager of a company operating in the construction sector
- Brett is registered as a CA (SA) and completed his articles at KPMG Inc.



## **Luís Rebelo – Executive Director, Portugal**

- Before joining Eaglestone, Luís worked as Senior Adviser to the Board of Directors at Mii Capital in the launch of a financial advisory start-up company
- During 2010, Luís worked as Director of Corporate & Project Finance at ESCOM, in Angola, where he was responsible for the development and monitoring of existing businesses
- From 2008 to 2009, he worked as Chief Investment Officer at TCN/IBRD (real estate developer)
- Previously, Luís was Senior Director at Banco Finantia, where he performed several M&A and valuation assignments in several industries, and prior to that, he was Associate Director at Banco Efisa where he was involved in Corporate Finance, Project Finance and Fixed Income assignments



## **Fábio Campos – Managing Director, Angola**

- Before joining Eaglestone in 2012, Fabio worked as the Oil and Gas Relationship Manager in the Corporate and Investment Banking coverage and origination team at Standard Bank Angola. Fabio started his career in London in the telecommunications industry in business development and then in banking for Lehman Brothers as an Analyst
- Fabio also has working experience in the Investment Banking industry as adviser and consultant in the real Estate, mining, infrastructure and FMCG sectors for Angolan companies, multinational corporates and the Angolan government



## **Tomás Leiria Pinto – Special Advisor for Transportation Sector and Agribusiness, Angola**

- Specialist in the transportation sector with over 46 years of experience. Chairman of ADFERSIT (Portuguese Association for the Development of Integrated Transportation Systems). Previously, Tomás was a C-Level executive in many transportation companies such as CP (railway), Metropolitano de Lisboa (Underground), TAPGER (Aviation), APL (Ports) and MARL (logistics). He also was adviser to the board of Caminho de Ferro de Luanda (railway) between 2010-17
- Previously, Tomás worked in the agriculture and forestry sectors in Cabinda, Luanda and Huambo where he was responsible for forest fostering, forestation coordinator and consultant to the Kwanza Sul Provincial Government for agriculture sector strategic planning



## **Miguel Neto – Special Advisor for Agribusiness, Portugal**

- Miguel holds a PhD in Agricultural Engineering and is Assistant Professor and Associate Dean at NOVA Information Management School, where he created the NOVA Cidade - Urban Analytics Lab and directs the post-Graduation program in Smart Cities
- Miguel is a Founding Partner of Agri-Ciência, Consultores de Engenharia, Lda., President of the National Council of Agricultural Engineering of the Ordem dos Engenheiros and was also a Consultant to the National Institute for Agricultural Research and Fisheries
- He was Secretary of State of Spatial Planning and Nature Conservation in the XIX and XX Portuguese Government

# Contacts

 **Luanda**  
 **London**



**Pedro Neto** – CEO & Founding Partner  
Tel +244 222 723 951  
Mobile (PT) +351 916 157 078  
Mobile (GB) +44 780 935 1265  
Mobile (AO) +244 927 783 404  
Mobile (MZ) +258 843 342 860  
[pedro.neto@eaglestone.eu](mailto:pedro.neto@eaglestone.eu)

 **Lisbon**  
 **Cape Town**



**Nuno Gil** – Founding Partner  
Tel +351 211 214 406  
Mobile (PT) +351 962 738 562  
Mobile (SA) +27 769 828 597  
Fax +351 211 214 429  
[nuno.gil@eaglestone.eu](mailto:nuno.gil@eaglestone.eu)

 **London**



**Alan Apter** – Managing Director  
Tel +44 2070 386 246  
Mobile +44 7702 498 333  
Fax +44 2070 386 229  
[alan.apter@eaglestone.eu](mailto:alan.apter@eaglestone.eu)

 **Cape Town**



**Coenraad Krige** – Managing Director  
Tel +27 216 740 304  
Mobile +27 824 402 554  
Fax +27 872 333 940  
[coenraad.krige@eaglestone.eu](mailto:coenraad.krige@eaglestone.eu)

 **Johannesburg**



**Brett Botha** – Managing Director  
Tel +27 11 684 2822  
Mobile +27 83 677 1910  
[brett.botha@eaglestone.eu](mailto:brett.botha@eaglestone.eu)

 **Maputo**



**Egídeo Leite** – Managing Director  
Tel +258 21 342 800  
Mobile +258 849 903 530  
Fax +258 21 342 839  
[egideo.leite@eaglestone.eu](mailto:egideo.leite@eaglestone.eu)

South Africa · Angola · Mozambique · United Kingdom · Portugal